# INVESTMENT PORTFOLIO of İŞ GAYRİMENKUL YATIRIM ORTAKLIGI A.Ş. (ISGYO) as of 30.06.2020

TOTAL INVESTMENT PORTFOLIO	TL mn	%
Office Buildings	2.546,4	52%
Tuzla Technology and Operation Center	1.198,0	
Istanbul Is Towers	1.024,5	
Ankara Is Tower	151,9	
Maslak Building	114,9	
Office Lamartine	57,0	
Retail	1.208,5	25%
Kanyon Shopping Center	614,5	
Ege Perla Shopping Center	270,1	
Marmara Park Shopping Center	202,1	
Kule Carşı Shopping Center	81,9	
Tuzla Retail	23,7	
Mallmarine Shopping Center	16,2	
Projects	278,2	6%
Istanbul Finance Center Project	210,0	
Inistanbul Residentials*	68,2	
Inventories*	350,8	7%
Manzara Adalar Residentials	312,0	
Ege Perla Residentials and Offices	38,8	
Lands	233,7	5%
Tuzla Land	175,0	
Üsküdar Land	51,5	
Levent Land	7,2	
Cash and Marketable Securities	272,3	6%
Participations	3,3	0%
TOTAL PORTFOLIO VALUE	4.893,1	100%

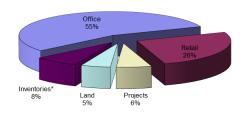
\*Shown with cost value, other assets are shown with appraisal values.

Company's investment portfolio is comprised of real estates, money & capital markets instruments and participations.

Breakdown of Investment Portfolio (mn TL)	2019	2Q2020
Real Estate Portfolio	4.701,5	4.617,5
Money and capital market instruments	783,1	272,3
Participations	3,7	3,269
Total Portfolio Value	5.488,4	4.893,1

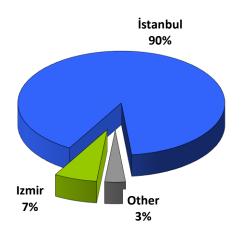
The majority of the Company's total portfolio is invested in real estate sector and the real estate portfolio is comprised of rent generating commercial assets, real estate projects, inventories and land investments.

#### I. REAL ESTATE PORTFOLIO



In terms of the real estate portfolio; 55% of the real estate investments is invested in office sector, 26% in retail sector, 6% in real estate projects, 8% in inventories and the remaining 5% is invested in land.

\*Inventories represent the undelivered units in Ege Perla, Manzara Adalar and Inistanbul. Projects represent IFC Project and 4<sup>th</sup> stage of inistanbul Residential Project.



In terms of geography; 90% of the investments is located in Istanbul, 7% in Izmir and the remaining 3% is invested in Ankara and Mugla.

#### **Rental Income Generated From The Portfolio**

Property Name	2020/6M Rental Income, TL mn	%
ТИТОМ	50,9	49%
Kanyon Shopping Center	12,0	11%
Is Towers Complex	19,3	19%
Marmara Park Shopping Center	15,0	14%
İzmir Ege Perla Shopping Center	1,6	2%
Ankara Is Tower	2,8	3%
Others	2,6	2%
Total	104,2	100%

Whilst the average duration of the lease agreements is 5 years, on the other hand the duration may vary depending on the type of the agreement or the investment model. For example, turn-key investment or B.O.T. model projects have longer durations.

## **Real Estate Projects**

## i. Completed Projects in which presales continue

### Kartal Manzara Adalar

Kartal Manzara Adalar comprises 975 residential units. As of 30.06.2020; 643 residential units were delivered.

#### Ege Perla

Ege Perla, comprises 243 residential&office units and shopping center with ~22K GLA. As of 30.06.2020; 183 units were delivered.

#### ii.Projects Under Development

#### Topkapı İnistanbul Residential Project

The project land having central location, was purchased in order to develop a joint project with NEF (Timur Real Estate) with cost and revenue sharing model. ISGYO and NEF both have 50% share in the project.

The residential project, comprising 2.724 residential units and 17 commercial units, has 4 stages. As of 30.06.2020, 2.420 residential units were delivered. Construction work still continues for the stage 4. The total expected cost is TL 1,2 billion (excluding finance expense and VAT). The total sales revenues of the project is almost TL 1.540 million.

#### Istanbul Finance Center Project

The project land is located in the heart of Istanbul Finance Center Project in Atasehir and additionally has a high accessibility thanks to the close location to the main highways of the city. On this land plot, ISGYO

is developping a mixed use project including offices and commercial areas with ~33K GLA, as a part of Istanbul Finance Project (IFP) of the government. ISGYO completed the core construction work in the project.

Total expected investment cost of the Project (excluding financing expense and VAT) is expected to be approximately TL 380 million. Expected rental income is TL 45-50 million on the date of completion.

## Land Investments

**Tuzla Land:** The Company postponed the planned residential project on ~63K land due to the economic conjuncture in 2018.

**Üsküdar Land:** The Company plans to develop residential project on ~32K land. The works for taking the construction permit and project development still continue.

Levent Land: ~8K land in front of İş Towers is green area due to the zoning plans.

## II. MONEY AND CAPITAL MARKETS INSTRUMENTS

As of 30.06.2020, the value of money&capital market instruments is TL 272,3 mn.

Breakdown of Money&capital Market Instruments			
30.06.2020	TL mn	%	
Time&Demand Deposits	38,9	14%	
Mutual Funds	10,6	4%	
Financial Investments*	222,8	82%	
Total	272,3	100%	

\*Regarding the investment in real estate investment fund.

## III. PARTICIPATIONS

The Company has 50% share in Kanyon Yönetim İşletim ve Pazarlama A.Ş.(Kanyon). The field of activity of Kanyon is primarily to engage in the management, operation and marketing activities of residentials, offices, commercial units and shopping centers.