# INVESTMENT PORTFOLIO of İŞ GAYRİMENKUL YATIRIM ORTAKLIGI A.Ş. (ISGYO) as of 30.06.2014

REAL ESTATE PORTFOLIO	TRY	%
Office Buildings	849.551.000	37%
Istanbul Is Towers	496.600.000	
Ankara Is Tower	100.000.000	
Maslak Building	72.605.000	
Ankara Ulus Office Building	25.500.000	
Ankara Kizilay Office Building	24.271.000	
Antalya Office	14.575.000	
Sirkeci Office Building	32.000.000	
Günesli Office Building	43.000.000	
Office Lamartine	41.000.000	
Hotels	19.000.000	1%
Kapadokya Lodge Hotel	19.000.000	
Shopping Centers & Retail	603.687.000	26%
Kanyon Shopping Center	365.000.000	
Kule Carşı Shopping Center	53.400.000	
Real Hypermarket Building	79.500.000	
Marmara Park Shopping Center	96.600.000	
Mallmarine Shopping Center	9.187.000	
Residence	11.009.062	0%
Çınarlıbahçe Tuzla Residentials	11.009.062	
Projects	795.250.000	35%
Technology and Operations Center & Mixed Use Project	225.000.000	
Ege Perla Mixed Use	90.000.000	
Istanbul Finance Center	107.000.000	
Topkapı Residential Project	241.200.000	
Kartal Mixed Use Project	132.050.000	
Lands	24.433.155	1%
Üsküdar Land	23.258.500	
Levent Land	1.174.655	
TOTAL REAL ESTATE PORTFOLIO	2.302.930.217	

Company's investment portfolio is comprised of real estates, money & capital markets instruments and participations.

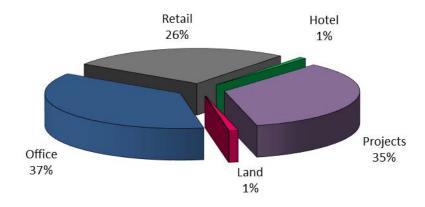
As of 30.06.2014 total portfolio value of the Company is TL 2.438 million.

Breakdown of Investment Portfolio (000 TL)	2012	2013	2014 2Q
Real Estate Portfolio	1.927.748	2.309.148	2.302.930
Money and capital market instruments	93.031	105.279	134.431
Participations	265	288	753
Total Portfolio Value	2.021.044	2.414.715	2.438.114

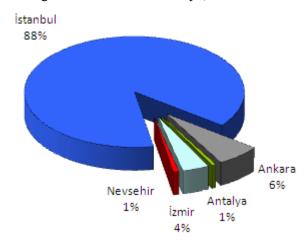
96% of the Company's total portfolio is invested in real estate sector and the real estate portfolio is comprised of rent generating commercial assets, real estate projects and land investments.

#### I. REAL ESTATE PORTFOLIO

In terms of the appraisal values; 37% of the real estate investments is invested in office sector; 26% in retail sector, 35% in real estate projects and the remaining 2% is invested in hotel and land.



In terms of geography; 88% of the investments is located in Istanbul, 6% in Ankara, 4% in Izmir and the remaining 3% is invested in Antalya, Nevsehir and Mugla.



#### **Rental Income Generated From The Real Estate Portfolio**

64% of the real estate portfolio generates rental income. Total annual rent generated from the real estate portfolio is USD 53 million as of 30.06.2014.

59% of the rental income is generated from office investments while retail and hotel investments have 40% and 1% share in the rental income respectively.

Property Name	Annual Rent \$ mn (without VAT)	%
Is Towers II & III	16,1	30,5%
Kanyon Shopping Center	11,8	22,3%
Marmara Park Shopping Center	5,0	9,5%
Ankara Is Tower	4,3	8,1%
Gunesli Office Building	2,6	5,0%
Real Hypermarket Building	2,5	4,7%
Maslak Building	2,0	3,7%
Ankara-Ulus Office Building	1,8	3,3%
Kule Carsi Shopping Center	1,6	3,1%
Sirkeci Office Building	1,5	2,9%
Ankara-Kızılay Office Building	1,5	2,8%
Antalya Office Building	0,8	1,5%
Office Lamartine	0,8	1,6%
Kapadokya Lodge Hotel	0,3	0,5%
Mallmarine Shopping Center	0,2	0,4%
Total	52,7	100%

Total Annual Rent Including VAT: \$ 62,2 mn (June 30, 2014 1\$ = TL 2,1234)

- Whilst the average duration of the lease agreements is 5 years, on the other hand the duration may vary depending on the type of the agreement or the investment model. For example, for buy-and-lease back agreements, the average duration may be longer than 15 years while projects with B.O.T. model have longer durations.
- As of 30.06.2014 currency breakdown of Company's rental income is; 40% in USD, 5% in Euro and 55% in Turkish Lira.

#### **REAL ESTATE PROJECTS**

#### **Projects Under Development**

#### Technology& Operation Center and Tuzla Mixed Use Project (Tuzla Parcel no 1&2)

On parcel no 1, having an area of 44.395 sqm, Technology & Operation Center project is being developed as a turnkey project for Isbank. The center has been already leased to Isbank for 25 years and according to the agreement the annual rental rate will be determined over the final development cost. The total GLA of the operation center is 184.500 sqm and the expected annual rental income is \$20-25 mn.

On parcel no 2, having an area of 21.305 sqm, next to the technology & operation center project; a mixed use project is being developed. The mixed use project will comprise a commercial center (designed for meeting the basic needs of the people working in the operation center) and office unit. The expected annual rental income from the project is approximately \$6-9 mn.

ISGYO took the construction permit of Technology & Operation Center and Tuzla Mixed Use Project in June, 2012. Currently construction activity continues for both of the projects and the estimated completion date is the third quarter of 2015.

## Ege Perla Mixed Use Project

The mixed use project "Ege Perla" is being developed on 18.392 sqm land in the "new city center" of İzmir. Ege Perla, comprises a shopping center with 25.600 sqm GLA and home and home-offices in two towers with a total saleable area of 33.000 sqm. The project, whose architectural design is made by Aga Khan Award winner architect Emre Arolat, is aimed to be an important icon for İzmir by becoming a city park for all users with its architecture integrating the city.

ISGYO took the construction permit for Ege Perla in September 2012 and the preselling activities started in November 2012. Currently construction activity continues for the project and the estimated completion date is 2015 year end.

#### **Pipeline Projects**

#### **Istanbul Finance Center Project**

The project land is located in the heart of Istanbul Finance Center Project in Atasehir and additionally has a high accessibility thanks to the close location to the main highways of the city. On this land plot, ISGYO plans to develop a mixed use project including offices and commercial areas as a part of Istanbul Finance Project (IFP) of the government. Estimated project development cost including land price is approximately \$110-120 mn and total saleable/ leaseable area is 29.000 sqm.

### **Kartal Mixed Use Project**

On the project land having a neighbouring location to Kartal Urban Regeneration Project, a mixed use project is planned to be developed with revenue sharing model. The land was purchased at a value of TL 36 mn in June 2008. ISGYO made no payment for the land value; the land fee will be deducted from the project proceeds so it is shown in the 'Liabilities' item of the balance sheet.

The legal process regarding the construction permit of Kartal Mixed Use Project still continues.

#### Topkapı Residential Project

The 80.240 sqm land (Şişe Group's former Topkapı Factory) which is located in İstanbul, Zeytinburnu was purchased from Şişe Cam and Anadolu Cam for an amount of TL 320 mn at the end of 2013 in order to develop a joint project with NEF (Timur Real Estate). (*The 75% of the land value was paid by Is REIT while the remaining 25% was paid by NEF*.)

The legal process regarding the construction permit of Topkapı Residential Project still continues.

## **Completed Project**

#### Cinarli Bahce Residential

The residential project, located in Tuzla, İstanbul, comprises 476 units ranging between 58-212 sqm with 56.484 sqm total saleable area. The deliveries of the units in Çınarlı Bahçe started in August 2013 and as of 30.06.2014, 447 units have been delivered.

#### II. MONEY AND CAPITAL MARKETS INSTRUMENTS

Money and capital market instruments represent 4% of the investment portfolio. As of 30.06.2014, the value of money&capital market instruments is TL134.430.532.

Breakdown of Money&capital Market Instruments			
30.06.2014	TL	%	
Time and Demand Deposits (Foreign Currency)	93.321.1 <i>4</i> 2	69%	
Time and Demand Deposits (Local Currency)	10.319.623	8%	
T-bills & Bonds	7.778.686	6%	
Other	23.011.081	17%	
TOTAL	134.430.532		