Financial Statements
As of and For the Year
Ended December 31, 2017
With Independent Auditors' Report Thereon

(Convenience Translation of Financial Statements And Related Disclosures and Footnotes Originally Issued in Turkish)

## Table of contents

Independent auditors' report
Statement of financial position (Balance sheet)
Statement of profit or loss
Statement of other comprehensive income
Statement of changes in equity
Statement of cash flows
Notes to inancial statements



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## (Convenience translation of a report and financial statements originally issued in Turkish)

#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders of İş Gayrimenkul Yatırım Ortaklığı Anonim Şirketi

## A) Report on the Audit of the Financial Statements

## 1) Opinion

We have audited the financial statements of Iş Gayrimenkul Yatırım Ortaklığı Anonim Şirketi ("Company"), which comprise the statement of financial position as at December 31, 2017, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2017, and its financial performance and its cash flows for the year then ended in accordance with the Turkish Accounting Standards (TAS).

#### 2) Basis for Opinion

We conducted our audit in accordance with standards on auditing as issued by the Capital Markets Board of Turkey and Independent Auditing Standards (InAS) which are part of the Turkish Auditing Standards as issued by the Public Oversight Accounting and Auditing Standards Authority of Turkey (POA). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the *Code of Ethics for Independent Auditors* (Code of Ethics) as issued by the POA, and we have fulfilled our other ethical responsibilities in accordance with the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### 3) Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Presentation of investment properties in the financial statements and significant information disclosed	
As explained in note 2 and 10, the Company recognizes investment properties at their fair values, after initial recognition. As of December 31, 2017, fair value amount of the investment	We assessed the qualifications, competencies and independence of the professional appraisers engaged by the management.
properties disclosed in the financial statements has been valued at TL 3.834.870.889 by independent appraisal firms and details of the valuation have been disclosed in note 10. Due to the fact that investment properties are significant part of the Company's assets and applied valuation methods contain significant	In our audit, we assessed whether the valuation methods as applied by appraisers are acceptable for valuation of the underlying investment property. We reconciled the appraised value for independent sections in the valuation report with disclosed amount in note 10. In addition, we reconciled standing data



judgements and assumptions, we have considered the valuation of investment properties as a key audit matter.

included in the valuation report such as rental income, duration of lease contracts, occupancy rates and administration expenses to source documents.

Among the other audit procedures we performed, we verified the assumptions used by the external appraisers in their valuations (including the discount rate, the market rent and the expected occupancy rates). For this assessment within our audit work, we involved valuation experts of a firm which is in our audit network.

Due to the high level of judgment in the valuation of investment property and the existence of alternative assumptions and valuation methods, we assessed if the result of the external valuation is within an acceptable range.

We also examined the suitability of the information in the financial statements and explanatory note, given the importance of this information for users of the financial statements.

#### Inventories

As of December 31, 2017, in the financial statements of the Company there are inventories amounting to TL 757.111.894 in the current assets and TL 344.153.094 in the noncurrent assets. Inventories comprise of cost of land that is held to build housing projects for sale in the short-term and construction costs of housing units. Accounting policy regarding to inventories is disclosed in note 2, related inventory amounts are disclosed in note 11. Due to the fact that inventories are significant part of the Company's assets and matters such as accounting of purchase, conversioncapitalization and other necessary costs which are included to inventories, housing inventories to be sold are considered as key audit matter to our audit.

Within the scope of our audit procedures performed regarding inventories, we focused on the followings:

- Testing cost of development additions in the current year by comparing with documents such as invoice and progress payment
- Review of borrowing costs capitalized to inventories in the current year and review the capitalization ceiling test
- Testing of foreign currency differences capitalized and its verification with borrowing costs
- Controlling of net realizable value of the inventories with valuation report and realized sales.



#### 4) Other matter

The financial statements of the Company which were prepared in accordance with the accounting principles and standards in force as of December 31, 2016 were subject to full-scope audit by another independent audit firm. In their independent auditor's report dated January 27, 2017, independent audit firm expressed unqualified opinion on the financial statements prepared at December 31, 2016.

## 5) Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with TAS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

## 6) Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with InAS will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with InAS, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the



audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## B) Report on Other Legal and Regulatory Requirements

- 1) Auditors' report on Risk Management System and Committee prepared in accordance with paragraph 4 of Article 398 of Turkish Commercial Code ("TCC") 6102 is submitted to the Board of Directors of the Company on January 29, 2018.
- 2) In accordance with paragraph 4 of Article 402 of the TCC, no significant matter has come to our attention that causes us to believe that the Company's bookkeeping activities for the period January 1 December 31, 2017 and financial statements are not in compliance with laws and provisions of the Company's articles of association in relation to financial reporting.
- 3) In accordance with paragraph 4 of Article 402 of the TCC, the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

The name of the engagement partner who supervised and concluded this audit is Yaşar Bivas.

Güney Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of Ernst & Young Global Limited

Yaşar Bivas, SMM Partner, 21

January 29, 2018 İstanbul, Türkiye

CON	<u>rents</u>	<u>Page</u>
Staten	nent of Financial Position (Balance Sheet)	1-2
Staten	nent of Profit or Loss	3
Staten	nent of Other Comprehensive Income	4
Staten	nent of Changes in Equity	5
Staten	nent of Cash Flows	6
Notes	to the Financial Statements	
1	Organization and operations of the Company	7
	Basis of presentation of financial statements	7
	Equity accounted investees	26
	Operating segments	26
5	Cash and cash equivalent	30
6	Financial investments / Derivatives	31
7	Loans and borrowings	31
8	Trade receivables and payables	33
9	Other receivables and payables	34
10	Investment property	35
11	Inventories	37
12	Tangible assets	38
	Intangible assets	39
	Provisions, contingent assets and liabilities	40
	Provisions for employee benefits	41
	Prepaid expenses, other assets, deferred revenue and other liabilities	43
	Shareholders' equity	44
	Revenue and cost of revenue	46
	Administrative expenses / Marketing, sales and distribution expenses	47
	Expenses by nature	47
	Other operating income / expense	48
	Finance income /expense	48
	Earnings per share	48
	Related party disclosures	49
	Nature and level of risks arising from financial instruments	54
	Fair value of financial instruments	65
	Subsequent events	66
Addıtı	ional Note: Control of compliance with restrictions on the investment portfolio	67

As of December 31, 2017 Statement of Financial Position (Balance Sheet) (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Audited	Audited
	Notes	<b>31 December 2017</b>	<b>31 December 2016</b>
ASSETS			
Current assets		967.988.419	322.950.245
Cash and cash equivalents	5	83.117.592	127.262.064
Trade receivables	8	47.442.849	28.770.301
Trade receivables from related parties	24	1.600.761	322.311
Trade receivables from third parties		45.842.088	28.447.990
Other receivables	9	1.078.243	1.211.817
Other receivables from third parties		1.078.243	1.211.817
Derivatives	6	3.865.901	566
Inventories	11	757.111.894	91.612.134
Prepaid expenses	16	75.331.788	74.067.158
Prepaid expenses to related parties	24	2.472.998	2.716.668
Prepaid expenses to third parties		72.858.790	71.350.490
Other current assets	16	40.152	26.205
Non-current assets		4.343.958.837	4.564.069.949
Trade receivables	8	16.225.269	
Other trade receivables from third parties		16.225.269	
Inventories	11	344.153.094	715.506.230
Equity accounted investees	3	2.527.108	1.563.593
Investment properties	10	3.834.870.889	3.714.668.994
Tangible assets	12	31.005.753	28.559.331
Intangible assets	13	847.706	473.250
Prepaid expenses	16	4.240.543	
Prepaid expenses to third parties		4.240.543	
Other tangible assets	16	110.088.475	103.298.551
TOTAL ASSETS		5.311.947.256	4.887.020.194

As of December 31, 2017 Statement of Financial Position (Balance Sheet)

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Audited	Audited
		December 31,	December 31,
		2017	2016
LIABILITIES			
Short-term liabilities		873.322.937	188.453.135
Current portion of long term borrowings	7	169.179.394	121.419.856
Loans and borrowings to related parties	24	154.258.179	103.666.106
Loans and borrowings to third parties		14.921.215	17.753.750
Current portion of long term financial leases	7	696.316	10.915.156
Financial leasing to related parties	24	696.316	10.915.156
Trade payables	8	53.537.218	34.198.753
Trade payables to related parties	24	9.365.703	5.270.465
Trade payables to third parties		44.171.515	28.928.288
Other payables	9	44.979.614	622.898
Deferred income	16	597.513.536	6.198.445
Deferred income from related parties	24	493.827	660.831
Deferred income from third parties		597.019.709	5.537.614
Short-term provisions		3.921.968	12.576.072
Provisions for employee benefits	15	317.880	251.586
Other short-term provisions	14	3.604.088	12.324.486
Other short-term liabilities	16	3.494.891	2.521.955
Long-term liabilities		1.158.047.332	1.537.221.403
Loans and borrowings	7	1.015.606.839	921.629.250
Loans and borrowings to related parties	24	518.177.339	513.874.749
Loans and borrowings to third parties		497.429.500	407.754.501
Long term financial leases	7		696.326
Financial leasing to related parties			696.326
Other payables	9		35.990.000
Deferred revenue	16	140.667.466	577.681.090
Long term provisions	15	1.773.027	1.224.737
Provisions for employee benefits		1.773.027	1.224.737
EQUITY		3.280.576.987	3.161.345.656
Share capital	17	913.750.000	850.000.000
Inflation restatement difference on share capital	17	240.146.090	240.146.090
Share premium	17	423.981	423.981
Other comprehensive income that will never be			
reclassified to profit or loss		27.386.467	24.361.973
Revaluation and classification of gains / losses		27.610.009	24.226.634
Other earnings/ losses		(223.542)	135.339
Legal reserves	17	46.188.875	36.305.282
Prior years' profits	17	1.872.724.737	1.589.596.928
Net profit for the period		179.956.837	420.511.402
TOTAL EQUITY AND LIABILITIES		5.311.947.256	4.887.020.194

Statement of Profit or Loss For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Audited	Audited
	Notes	January 1- December 31, 2017	January 1- December 31, 2016
Revenue	18	439.658.518	404.532.858
Cost of revenue (-)	18	(261.823.874)	(209.728.793)
Gross profit		177.834.644	194.804.065
General administrative expense (-)	19	(20.261.894)	(18.413.298)
Marketing expenses (-)	19	(15.559.622)	(18.705.521)
Other operating income	21	207.696.656	376.924.081
Other operating expense (-)	21	(123.919.259)	(40.151.880)
Operating profit		225.790.525	494.457.447
Share of profit of equity-accounted investees	3	1.363.515	674.188
Operating Profit Before Finance Expense		227.154.040	495.131.635
Financial income	22	3.829.974	
Financial expenses (-)	22	(51.027.177)	(74.620.233)
Operating Profit before Tax From Continuing Operations		179.956.837	420.511.402
<b>Tax Expense From Continuing Operations</b>			
- Corporate tax charge			
- Deferred tax benefit			
Net profit for the period		179.956.837	420.511.402
Earnings per share	23	0,0020	0,0049

Statement of Other Comprehensive Income For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Audited	Audited
		January 1-	January 1-
		December 31, 2017	December 31, 2016
Net profit for the period	Notes	179.956.837	420.511.402
Other comprehensive income			
Other comprehensive income that will never be			
reclassified to profit or loss		3.024.494	2.419.403
Revaluation and classification of gains / losses	12	3.383.375	2.494.847
Actuarial gain/(loss) arising from defined benefit plans	15	(358.881)	(75.444)
Other comprehensive income		3.024.494	2.419.403
TOTAL COMPREHENSIVE INCOME		182.981.331	422.930.805

İş Gayrimenkul Yatırım Ortaklığı Anonim Şirketi Statement of Changes in Equity For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

	Other comprehensive income that will never be reclassified to profit or loss									
	Notes	Share capital	Inflation restatement difference on share capital	Share premium	Net change in remeasurement s of defined benefit liability	Net change in revaluation of tangible assets	Legal reserves	Prior years' profits	Net profit for the period	Total
Balances at January 1, 2016		746.000.000	240.146.090	423.981	210.783	21.731.787	28.240.772	1.197.948.571	555.932.867	2.790.634.851
Transfers							8.064.510	547.868.357	(555.932.867)	
Total comprehensive income					(75.444)	2.494.847			420.511.402	422.930.805
Capital Increase (from internal sources)		104.000.000						(104.000.000)		
Dividends								(52.220.000)		(52.220.000)
Balances at December 31, 2016	17	850.000.000	240.146.090	423.981	135.339	24.226.634	36.305.282	1.589.596.928	420.511.402	3.161.345.656
Balances at January 1, 2017		850.000.000	240.146.090	423.981	135.339	24.226.634	36.305.282	1.589.596.928	420.511.402	3.161.345.656
Transfers							9.883.593	410.627.809	(420.511.402)	
Total comprehensive income					(358.881)	3.383.375			179.956.837	182.981.331
Capital Increase (from internal sources)		63.750.000						(63.750.000)		
Dividends								(63.750.000)		(63.750.000)
Balances at December 31, 2017	17	913.750.000	240.146.090	423.981	(223.542)	27.610.009	46.188.875	1.872.724.737	179.956.837	3.280.576.987

## Statement of Cash Flow For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

		Audited	Audited
		January 1-	January 1-
A. Cash flows from operating activities	Notes	December 31, 2017	December 31, 2016
A. Cash nows from operating activities			
Net profit for the period		179.956.837	420.511.402
Profit adjustments for:			
Adjustments to depreciation and amortization	12,13	1.731.040	1.431.138
Adjustments to impairment or cancelation		1.251.360	(560.761)
- Adjustments to impairment of receivables	8	1.251.360	(560.761)
Adjustments for provisions		433.459	194.854
- Adjustments to provision for employee severance indemnity	15	433.459	194.854
Adjustments to provision for loss or gain in fair value		(79.819.103)	(337.790.763)
- Change in fair value of investment properties	10	(79.819.103)	(335.295.916)
- Other adjustments to provision for loss or gain on fair value	12		(2.494.847)
Gain/(losses) on derivatives	22	(3.829.419)	14.245
Adjustments for retained earnings of investments valued by equity method	3	(1.363.515)	(674.188)
Adjustments for loss or gain on sales of non-current assets		(4.000.102)	1.995.218
- Adjustments for loss or gain on sales of fixed assets	12,13	(1.034)	
- Adjustments for loss or gain on sales of investment property	18	(3.999.068)	1.995.218
Adjustments to interest income and expense	10	20.823.047	21.798.413
- Interest income	18	(8.220.872)	(8.460.750)
- Interest income - Interest expense	22	29.043.919	30.259.163
Adjustments to foreign exchange differences	22		30.239.103
, , , , ,		1.619.564	107 010 550
Operating profit from before the changes in working capital		116.803.168	106.919.558
Changes in working capital			
Changes in trade receivables		(36.149.177)	(6.388.765)
Changes in other receivables		533.574	2.602.314
Changes in inventories		(294.146.624)	(288.261.778)
Changes in prepaid expenses		(5.505.173)	(30.502.058)
Changes in trade payables and other payables		27.705.181	(26.877.193)
Changes in deferred revenue		154.301.467	67.942.449
=			
Changes in other current assets		(6.839.787)	(10.787.462) 5.973.099
Changes in other short term liabilities		(7.747.462) (51.044.833)	(179.379.836)
		(5110441055)	(17)277.000)
Cash generated from operating activities			
Employee termination benefits paid		(177.756)	
Interest received		8.022.435	7.966.713
Net cash provided by / (used in) operating activities		(43.200.154)	(171.413.123)
B. Cash Flows From Investing Activities Purchases of tangible assets and intangible assets	12,13	(1.167.509)	(543.567)
	,		
Purchases of investment property	10	(224.027.792)	(133.839.389)
Proceeds from sale of investment property	10	187.644.068	43.004.782
Equity accounted investees  Net cash used in investing activities		(27 551 222)	35.882 (91.342.292)
Net cash used in investing activities		(37.551.233)	(91.342.292)
C. Cash Flows From Financing Activities			
Dividends paid	17	(63.750.000)	(52.220.000)
Borrowings received	• /	227.620.696	600.000.000
Borrowings paid		(102.279.581)	(250.356.960)
Interest paid		(23.563.073)	(30.259.163)
Net cash provided by financing activities		38.028.042	
rec cash provided by illiancing activities		38.048.042	267.163.877
Increase / (decrease) in cash and cash equivalents before effect of changes			
in foreign currency rates		(42.723.345)	4.408.462
Test of the second of the seco		/1 /10 7/10	(074 000)
Effect of changes in foreign currency rates over cash and cash equivalents		(1.619.564)	(274.823)
Net increase / (decrease) in cash and cash equivalents		(44.342.909)	4.133.639
Cash and cash equivalents at the beginning of the period		126.768.027	122.634.388
Cash and cash equivalents at the beginning of the period			

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 1. Organization and operations of the Company

İş Gayrimenkul Yatırım Ortaklığı Anonim Şirketi ("the Company") was established on August 6, 1999 by İş Gayrimenkul Yatırım ve Proje Değerlendirme Anonim Şirketi taking over all assets and liabilities of İş Gayrimenkul Yatırım ve Proje Değerlendirme Anonim Şirketi and Merkez Gayrimenkul Yatırım ve Proje Değerlendirme Anonim Şirketi, both of which operated separately and were established in 1998. The Company is a subsidiary of Türkiye İş Bankası Anonim Şirketi ("İş Bankası"). The Company's registered address is at İş Kuleleri Kule 2 Kat 10, 11 Levent Istanbul/Turkey.

The main objective and operations of the Company are to engage in activities regulated by the Capital Markets Board of Turkey ("CMB") related with the Real Estate Investment Corporations such as; properties, property oriented capital market instruments, real estate projects and investing in capital market instruments. Compliance to the CMB's regulations and related legislation are taken as a basis for the Company's operations, portfolio investment policies and management limitations.

The Company's shares have been traded on the Borsa İstanbul Anonim Şirketi (the former legal title "Istanbul Stock Exchange") ("BIST") since 1999.

The Company has 78 employees as of December 31, 2017 (December 31, 2016: 80).

Kanyon Yönetim İşletim ve Pazarlama Limited Şirketi ("Kanyon") was established on October 6, 2004 by both 50% equal participations of the Company and Eczacıbaşı Holding Anonim Şirketi ("Eczacıbaşı Holding") The main objective and operations of the jointly controlled entity are the management of the residences, offices and shops; providing cleaning, maintenance, security, basic environmental set up and similar activities as well as acting as an agent in the introduction and marketing of the projects of the complexes, including property letting and sale. However, Kanyon is converted to Joint Stock Company status as at June 5, 2015.

## 2. Basis of presentation of financial statements

#### 2.1 Basis of presentation

## Statement of compliance

The accompanying financial statements and explanatory notes have been prepared in accordance with Turkish Accounting Standards ("TAS") promulgated by the Public Oversight Accounting and Auditing Standards Authority ("POA") as set out in the communiqué numbered II-14.1 "Communiqué on the Principles of Financial Reporting In Capital Markets" ("the Communiqué") of the Capital Markets Board of Turkey ("CMB"), which is published on June 13, 2013 at the Official Gazette numbered 28676. TAS include Turkish Accounting Standards, Turkish Financial Reporting Standards and related appendices and interpretations.

The financial statements as at December 31, 2017 have been approved for issue by the Board of Directors on January 29, 2017. The General Assembly and the legal authorities have the authority to amend the statutory financial statements and these financial statements.

## Additional paragraph for convenience translation into English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed may have significant influence on the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with the accounting principles generally accepted in such countries.

#### Preparation of financial statements

The accompanying financial statements have been prepared in accordance with the "Announcement on Financial Statements and Disclosure Formats" of CMB dated June 7, 2013. Additionally the accompanying financial statements have been presented in accordance with the TAS taxonomy of POA dated June 2, 2016 numbered 30.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.1 Basis of presentation (continued)

#### Functional and presentation currency

The financial position and the results of the Company's operations have been expressed in Turkish Lira ("TL") which is the functional currency of the Company and which is the presentation currency of the financial statements.

#### Basis of measurement

The financial statements are prepared on a historical cost basis except for the financial assets measured at fair value.

#### Preparation of financial statements in Hyperinflationary Periods

The CMB, with its resolution dated March 17, 2005, declared that companies operating in Turkey which prepare their financial statements in accordance with the CMB Financial Reporting Standards (including those adopted IAS/IFRS), would not be subject to the application of inflation accounting effective from January 1, 2005. Accordingly, IAS 29 "Financial Reporting in Hyperinflationary Economies" was not applied since January 1, 2005.

#### **Interest in Joint Arrangements**

Jointly controlled entities are those entities over whose activities one or more entities has joint control, established by contractual agreement and requiring unanimous consent for economic benefits.

Jointly controlled entity which is constituted as Kanyon is accounted for using the equity method in the accompanying financial statements. Under the equity method, investments in the jointly controlled entities are carried in the statement of financial position at cost plus post acquisition changes in the Company's share of net assets of the jointly controlled entity and the comprehensive income reflects the share of the results of operations of the jointly controlled entities. Where there has been a change recognised directly in the equity of the jointly controlled entities, the Company recognises its share of any changes and discloses this based on IAS 28 "Investment in Associate and Joint Ventures", when applicable, in the statement of changes in equity.

The financial statements of jointly controlled entity was prepared by using same accounting policies and periods to confirm with the Company's financial statements.

#### Foreign currency transactions

Transactions in foreign currencies are translated to TL at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to TL at the exchange rate at that date. Foreign currency differences arising on retranslation and gains and losses from foreign currency transactions are recognized in profit or loss.

The valuation principles applied and the presentation of accounting policies have been consistently applied in all period information. Significant changes in accounting policies and significant accounting errors identified are applied retrospectively and the prior period financial statements are restated.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

#### 2.2 Changes in accounting policy

The changes in estimates of accounting are about only one period, when the change is made, are about future, prospectively applied by including future periods. There is no change in accounting estimates in the current period. Determined significant accounting estimates errors are applied restrospectively and restated prior financial statements. There is no significant accounting error that was discovered in the current period.

#### 2.3 The new standards, amendments and interpretations

The accounting policies adopted in preparation of the financial statements as at December 31, 2017 are consistent with those of the previous financial year, except for the adoption of new and amended TFRS and TFRIC interpretations effective as of January 1, 2017. The effects of these standards and interpretations on the Company's financial position and performance have been disclosed in the related paragraphs.

## i) The new standards, amendments and interpretations which are effective as at January 1, 2017 are as follows:

#### **TAS 7 Statement of Cash Flows (Amendments)**

In December 2017, POA issued amendments to TAS 7 'Statement of Cash Flows'. The amendments are intended to clarify TAS 7 to improve information provided to users of financial statements about an entity's financing activities. The improvements to disclosures require companies to provide information about changes in their financing liabilities. These amendments are to be applied for annual periods beginning on or after January 1, 2017 with earlier application permitted. When the Company first applies those amendments, it is not required to provide comparative information for preceding periods. The Company disclosed additional information in its annual financial statements for the year ended 31 December 2017.

## TAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised Losses (Amendments)

In December 2017, POA issued amendments to TAS 12 Income Taxes. The amendments clarify how to account for deferred tax assets related to debt instruments measured at fair value. The amendments clarify the requirements on recognition of deferred tax assets for unrealised losses, to address diversity in practice. These amendments are to be retrospectively applied for annual periods beginning on or after January 1, 2017 with earlier application permitted. However, on initial application of the amendment, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. If the Company applies this relief, it shall disclose that fact. The amendment are not applicable for the Company and will not have an impact on the financial position or performance of the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

#### 2. Basis of presentation of financial statements (continued)

## 2.3 The new standards, amendments and interpretations (continued)

#### **Annual Improvements to TFRSs - 2014-2016 Cycle**

In December 2017, POA issued Annual Improvements to TFRS Standards 2014–2016 Cycle, amending the following standards:

- TFRS 1 First-time Adoption of International Financial Reporting Standards: This amendment deletes the short-term exemptions about some TFRS 7 disclosures, IAS 19 transition provisions and IFRS 10 Investment Entities. These amendments are to be applied for annual periods beginning on or after 1 January 2018.
- TFRS 12 Disclosure of Interests in Other Entities: This amendment clarifies that an entity is not required to disclose summarised financial information for interests in subsidiaries, associates or joint ventures that is classified, or included in a disposal group that is classified, as held for sale in accordance with TFRS 5 Non-current Assets Held for Sale and Discontinued Operations. These amendments are to be applied for annual periods beginning on or after 1 January 2017.
- TAS 28 Investments in Associates and Joint Ventures: This amendment clarifies that the election to measure an investment in an associate or a joint venture held by, or indirectly through, a venture capital organisation or other qualifying entity at fair value through profit or loss applying TFRS 9 Financial Instruments is available for each associate or joint venture, at the initial recognition of the associate or joint venture. These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The Company is in the process of assessing the impact of the amendments on financial position or performance of the Company.

#### ii) Standards issued but not yet effective and not early adopted

Standards, interpretations and amendments to existing standards that are issued but not yet effective up to the date of issuance of the financial statements are as follows. The Company will make the necessary changes if not indicated otherwise, which will be affecting financial statements and disclosures, when the new standards and interpretations become effective.

#### **TFRS 15 Revenue from Contracts with Customers**

In September 2016, POA issued TFRS 15 Revenue from Contracts with Customers. The new standard issued includes the clarifying amendments to IFRS 15 made by IASB in April 2016. The new five-step model in the standard provides the recognition and measurement requirements of revenue. The standard applies to revenue from contracts with customers and provides a model for the sale of some non-financial assets that are not an output of the entity's ordinary activities (e.g., the sale of property, plant and equipment or intangibles). TFRS 15 effective date is January 1, 2018, with early adoption permitted. Entities will transition to the new standard following either a full retrospective approach or a modified retrospective approach. The modified retrospective approach would allow the standard to be applied beginning with the current period, with no restatement of the comparative periods, but additional disclosures are required. The amendments will not have a significant impact on the financial position or performance of the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.3 The new standards, amendments and interpretations (continued)

#### **TFRS 9 Financial Instruments**

In January 2017, POA issued the final version of TFRS 9 Financial Instruments. The final version of TFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. TFRS 9 is built on a logical, single classification and measurement approach for financial assets that reflects the business model in which they are managed and their cash flow characteristics. Built upon this is a forward-looking expected credit loss model that will result in more timely recognition of loan losses and is a single model that is applicable to all financial instruments subject to impairment accounting. In addition, TFRS 9 addresses the so-called 'own credit' issue, whereby banks and others book gains through profit or loss as a result of the value of their own debt falling due to a decrease in credit worthiness when they have elected to measure that debt at fair value. The Standard also includes an improved hedge accounting model to better link the economics of risk management with its accounting treatment. TFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted by applying all requirements of the standard. Alternatively, entities may elect to early apply only the requirements for the presentation of gains and losses on financial liabilities designated as FVTPL without applying the other requirements in the standard. The Company has performed an impact assessment of TFRS 9. This assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Company in the future. The amendments will not have a significant impact on the financial position or performance of the Company.

## **TFRS 4 Insurance Contracts (Amendments)**

In December 2017, POA issued amendments to TFRS 4 Insurance Contracts. The amendments introduce two approaches: an overlay approach and a deferral approach. The amended Standard will:

- a. give all companies that issue insurance contracts the option to recognise in other comprehensive income, rather than profit or loss, the volatility that could arise when TFRS 9 Financial instruments is applied before the new insurance contracts Standard is issued; and
- b. give companies whose activities are predominantly connected with insurance an optional temporary exemption from applying TFRS 9 Financial instruments until 2021. The entities that defer the application of TFRS 9 Financial instruments will continue to apply the existing financial instruments Standard—TAS 39.

These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The standard is not applicable for the Company and will not have an impact on the financial position or performance of the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.3 The new standards, amendments and interpretations (continued)

#### **TFRIC 22 Foreign Currency Transactions and Advance Consideration**

The interpretation issued by POA on December 2017 clarifies the accounting for transactions that include the receipt or payment of advance consideration in a foreign currency.

The Interpretation states that the date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the payment or receipt of advance consideration. An entity is not required to apply this Interpretation to income taxes; or insurance contracts (including reinsurance contracts) it issues or reinsurance contracts that it holds.

The interpretation is effective for annual reporting periods beginning on or after 1 January 2018. Earlier application is permitted. The Company is in the process of assessing the impact of the interpretation on financial position or performance of the Company.

#### TFRS 2 Classification and Measurement of Share-based Payment Transactions (Amendments)

In December 2017, POA issued amendments to TFRS 2 Share-based Payment, clarifying how to account for certain types of share-based payment transactions. The amendments, provide requirements on the accounting for:

a. the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments;

b. share-based payment transactions with a net settlement feature for withholding tax obligations; and c. a modification to the terms and conditions of a share-based payment that changes the classification of the transaction from cash-settled to equity-settled.

These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The Company is in the process of assessing the impact of the amendments on financial position or performance of the Company.

#### Amendments to TAS 28 Investments in Associates and Joint Ventures (Amendments)

In December 2017, POA issued amendments to TAS 28 *Investments in Associates and Joint Ventures*. The amendments clarify that a company applies TFRS 9 *Financial Instruments* to long-term interests in an associate or joint venture that form part of the net investment in the associate or joint venture.

TFRS 9 Financial Instruments excludes interests in associates and joint ventures accounted for in accordance with TAS 28 Investments in Associates and Joint Ventures. In this amendment, POA clarified that the exclusion in TFRS 9 applies only to interests a company accounts for using the equity method. A company applies TFRS 9 to other interests in associates and joint ventures, including long-term interests to which the equity method is not applied and that, in substance, form part of the net investment in those associates and joint ventures.

The amendments are effective for annual periods beginning on or after 1 January 2019, with early application permitted.

The Company has performed a high-level impact assessment of Amendments. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Company in the future. The Company is in the process of assessing the impact of the amendments on financial position or performance of the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

#### 2.3 The new standards, amendments and interpretations (continued)

#### TAS 40 Investment Property: Transfers of Investment Property (Amendments)

In December 2017, POA issued amendments to TAS 40 'Investment Property'. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. These amendments are to be applied for annual periods beginning on or after 1 January 2018. Earlier application is permitted. The Company is in the process of assessing the impact of the amendments on financial position or performance of the Company.

## TFRS 10 and TAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments)

In December 2017, POA postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. Early application of the amendments is still permitted.

## iii) The new standards, amendments and interpretations that are issued by the International Accounting Standards Board (IASB) but not issued by Public Oversight Authority (POA)

The following standards, interpretations and amendments to existing IFRS standards are issued by the IASB but not yet effective up to the date of issuance of the financial statements. However, these standards, interpretations and amendments to existing IFRS standards are not yet adapted/issued by the POA, thus they do not constitute part of TFRS. The Company will make the necessary changes to its financial statements after the new standards and interpretations are issued and become effective under TFRS.

#### Annual Improvements – 2010–2012 Cycle

#### IFRS 13 Fair Value Measurement

As clarified in the Basis for Conclusions short-term receivables and payables with no stated interest rates can be held at invoice amounts when the effect of discounting is immaterial. The amendment is effective immediately.

#### **Annual Improvements – 2011–2013 Cycle**

#### **IFRS 16 Leases**

The IASB has published a new standard, IFRS 16 'Leases'. The new standard brings most leases on-balance sheet for lessees under a single model, eliminating the distinction between operating and finance leases. Lessor accounting however remains largely unchanged and the distinction between operating and finance leases is retained. IFRS 16 supersedes IAS 17 'Leases' and related interpretations and is effective for periods beginning on or after January 1, 2019, with earlier adoption permitted if IFRS 15 'Revenue from Contracts with Customers' has also been applied. The Company is in the process of assessing the impact of the standard on financial position or performance of the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.3 The new standards, amendments and interpretations (continued)

#### **IFRIC 23 Uncertainty over Income Tax Treatments**

The interpretation clarifies how to apply the recognition and measurement requirements in "IAS 12 Income Taxes" when there is uncertainty over income tax treatments.

When there is uncertainty over income tax treatments, the interpretation addresses:

- (a) whether an entity considers uncertain tax treatments separately;
- (b) the assumptions an entity makes about the examination of tax treatments by taxation authorities;
- (c) how an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- (d) how an entity considers changes in facts and circumstances.

An entity shall apply this Interpretation for annual reporting periods beginning on or after 1 January 2019. Earlier application is permitted. If an entity applies this Interpretation for an earlier period, it shall disclose that fact. On initial application, an entity shall apply the interpretation either retrospectively applying IAS 8, or retrospectively with the cumulative effect of initially applying the Interpretation recognised at the date of initial application.

The Company is in the process of assessing the impact of the standard on financial position or performance of the Company.

#### IFRS 17 - The new Standard for insurance contracts

The IASB issued IFRS 17, a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. IFRS 17 model combines a current balance sheet measurement of insurance contract liabilities with the recognition of profit over the period that services are provided. Certain changes in the estimates of future cash flows and the risk adjustment are also recognised over the period that services are provided. Entities will have an option to present the effect of changes in discount rates either in profit and loss or in OCI. The standard includes specific guidance on measurement and presentation for insurance contracts with participation features. IFRS 17 will become effective for annual reporting periods beginning on or after 1 January 2021; early application is permitted. The standard is not applicable for the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

#### 2.3 The new standards, amendments and interpretations (continued)

#### Prepayment Features with Negative Compensation (Amendments to IFRS 9)

In October 2017, the IASB issued minor amendments to IFRS 9 Financial Instruments to enable companies to measure some prepayable financial assets at amortised cost.

Applying IFRS 9, a company would measure a financial asset with so-called negative compensation at fair value through profit or loss. Applying the amendments, if a specific condition is met, entities will be able to measure at amortised cost some prepayable financial assets with so-called negative compensation.

The amendments are effective from annual periods beginning on or after 1 January 2019, with early application permitted.

The Company has performed a high-level impact assessment of Amendments. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Company in the future. The Company is in the process of assessing the impact of the standard on financial position or performance of the Company.

#### Annual Improvements – 2015–2017 Cycle

In December 2017, the IASB announced *Annual Improvements to IFRS Standards 2015–2017 Cycle*, containing the following amendments to IFRSs:

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangements The amendments to IFRS 3 clarify that when an entity obtains control of a business that is a joint operation, it remeasures previously held interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control of a business that is a joint operation, the entity does not remeasure previously held interests in that business.
- IAS 12 *Income Taxes* The amendments clarify that all income tax consequences of dividends (i.e. distribution of profits) should be recognised in profit or loss, regardless of how the tax arises.
- IAS 23 *Borrowing Costs* The amendments clarify that if any specific borrowing remains outstanding after the related asset is ready for its intended use or sale, that borrowing becomes part of the funds that an entity borrows *generally* when calculating the capitalisation rate on general borrowings.

The Company has performed a high-level impact assessment of Amendments. This preliminary assessment is based on currently available information and may be subject to changes arising from further detailed analyses or additional supportable information being made available to the Company in the future. The Company is in the process of assessing the impact of the standard on financial position or performance of the Company.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies

Significant accounting policies applied for the preparation of the accompanying financial statements are as follows:

#### 2.4.1 Accounting of income and expense

#### Revenue

Revenue include rent income, revenue from sale of investment properties and income from expenses made for investment properties invoiced to tenants, interests received from banks, income from capital market instruments.

Rent income from investment properties under operating leases

Rent income generated during the period from investment properties is recognized on an accrual basis. Revenue can only be realized if the amount is reliably measured and the inflow of the economic benefits related with the transaction to the Company is probable. Revenue is recognized as the fair value of the consideration amount received or receivable.

Income from expenses made for investment properties invoiced to tenants is recognized in the period when the service is provided by the Company.

Revenue from sale of investment property

Revenue is recognized when the significant risks and rewards of ownership of the investment property are transferred to the buyer and the amount is reliably measured. Revenue is recognized when and only when the Company transfers the significant risks and rewards of ownership of the goods to the buyer, retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue and cost of sales are recognized once the sales contracts of the projects are in line with the above stated criteria.

Interest income and expense

Interest income is recognized through profit or loss on accrual basis by using the effective interest method.

If borrowing costs are totally related with an investment property in progress, these borrowing costs are included in the cost of mentioned investment property. Other borrowing costs are recognized through profit or loss by using the effective interest rate.

#### Other income and expense

Other income and expense are recognized through profit or loss on accrual basis.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

#### 2.4.2 Investment property

The investment properties that the Company owns are measured by fair value in accordance with TMS 40 "Investment Property".

Terrains and buildings which hired to use for production of goods and services or administrative use or to be sold or rented in the ordinary course of business or in the purpose of appreciation, or for both are classified as investment properties and are evaluated by fair value measurement. Profit or loss that inflicting by a change in the fair value of an investment property, is included to the comprehensive income statement in its consisting time. (Note 21)

Investment properties are registered as asset if and only the economic benefits in the future are likely to enter the firm and the cost of investment properties are dependably measurable.

Management considers level of completion of construction, comparability of constructional project in market, identifiability of cash flows credibly which are following completion of construction, risks of real estate property, backgrounds and reconstruction permits of other construction which has same qualifications for faithfully evaluation of fair value of real estate properties which are under construction.

## 2.4.3 Tangible assets

As of December 31 2004 the Company were reflecting tangible assets purchased before January 1 2005 on cost restated for the effects of inflation. In the following period were reflecting purchase cost, after allocating accumulated depreciation and permanent impairment provisions to the financial statements. Due to the changes in accounting policies since the third quarter of the current year valuation of Real estate in use recorded under tangible fixed assets within the "TAS 16- Tangible Assets" was amended from cost model to the revaluation model. The impact of the amended to the revaluation model has been reflected under equity as TL 24.226.634.

Cost of a tangible asset represents all cash outflows directly attributable to purchase of an asset and includes capitalized borrowing costs if any.

If the components of a tangible asset have different useful lives, these components (essential parts) must be recognized separately.

Gains and losses of sale of a tangible asset is determined by offsetting the carrying value with recovered amount and recognized through profit or loss in the other operating income / loss account.

#### Depreciation

Tangible assets are depreciated principally on a straight-line basis considering estimated useful lives, acquisition and assembly dates. Estimated useful lives are summarized below:

Buildings 50 years
Machinery and equipment 4-5 years
Vehicles 4-5 years
Furniture and fixtures 3-5 years

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

#### 2.4.3 Tangible assets (continued)

#### Subsequent costs

Expenditures incurred to replace a component of tangible assets that is accounted for separately, including major inspection and overhaul costs, are capitalized. Subsequent expenditure is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditures are recognized in profit or loss as incurred.

#### 2.4.4 Intangible assets

Intangible assets acquired before 1 January 2005 are carried at restated cost; and subsequent purchases are carried at cost, less accumulated amortization and impairment.

#### **Amortization**

Intangible assets are amortized principally on a straight-line basis considering the estimated useful lives. Related intangible assets are amortized when they are ready to use. The expected useful lives of intangible assets are 5 years.

#### 2.4.5 Impairment of non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognized if the carrying amount of an asset exceeds its estimated recoverable amount.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If an asset's or cash generating unit's recoverable amount is less than its carrying value the value of this asset or cash generating unit is discounted to recoverable amount. Impairments are recognized through profit or loss.

#### 2.4.6 Inventories

Inventories are measured at the lower of cost or net realizable value. Inventories comprise of construction costs of housing units (completed and in-progress) and the costs of land used for these housing projects. Cost elements included in inventory are purchase costs, conversion costs and other costs necessary to prepare the asset for its intended use. Unit costs of the inventories are valued at the lower of cost or net realizable value. Housing units which are completed and ready for delivery to customers together with work-in progress costs for housing units which will be completed within a year are classified as short term inventories, and which will not be completed within a year are classified as long term inventories in the financial statements.

#### 2.4.7 Financial instruments

The Company has the following financial assets: cash and cash equivalents, financial investments and trade and other receivables; and has the following financial liabilities: loans and borrowings, trade and other payables.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

#### i) Non-derivative financial assets

The Company initially recognizes the financial assets on the date they are originated.

Non-derivative financial instruments are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below:

The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in such transferred financial asset that is created or retained by the Company is recognized as a separate asset or liability.

Cash and cash equivalents

Cash and cash equivalents are comprised of cash, bank deposits with maturity periods of less than three-months and other highly liquid short-term investments which are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value. The carrying values of these assets are close to their fair values.

Financial assets at Fair value through profit or loss ("FVTPL")

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

Held for trading financial assets recognized initially on the trade date by their carrying amount and adjusted to their fair value after initial recognition. Gain and losses of held for trading financial assets are recognized through profit or loss.

Held-to-maturity investments

Investments in debt securities with fixed or determinable payments and fixed maturity dates that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortized cost using the effective interest method less impairment, with revenue recognized on an effective yield basis. As of 31 December 2016, the Company has no held-to-maturity investments in its portfolio.

Available-for-sale financial assets ("AFS")

Quoted equity investments and quoted certain debt securities held by the Company that are traded in an active market are classified as being available-for-sale financial assets and are stated at fair value.

Available-for-sale financial assets are recognized at the commitment date of purchase. Gains and losses resulted from changes at the fair value of these assets are recognized in equity.

The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. The foreign exchange gains and losses that are recognized in profit or loss are determined based on the amortized cost of the monetary asset.

Other foreign exchange gains and losses are recognized in other comprehensive income. As of 31 December 2017, the Company has no available for sale investments in its portfolio.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

#### 2.4.7 Financial instruments (continued)

#### Reverse repurchase agreements

Marketable securities held as part of resale agreement commitments ("reverse repo") are accounted for under cash and cash equivalents in the statement of financial position. The difference between purchase and resale prices is accounted for as interest and amortized during the period of the agreement.

#### Trade receivables

Trade receivables are initially recognized at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortized cost using the effective interest method.

A financial asset is impaired if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset, and that loss event had an impact on the estimated future cash flows of that asset that can be estimated reliably. An impairment loss in respect of trade receivables is the difference between its carrying amount, and the collectable amount. Losses are recognized in profit or loss and reflected in an allowance account against trade receivables. The Company assumes that the carrying values of trade receivables are close to their fair value.

#### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each reporting date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted. For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectible, it is written off against the allowance account. Changes in the carrying amount of the allowance account are recognized in profit or loss.

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

Financial liabilities and equity instruments issued by the Company are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

## 2.4.7 Financial instruments (continued)

Financial liabilities

Financial liabilities are recognized with fair values in initial registration date. Financial liabilities are recognized with their acquisition costs including transaction costs and evaluated through amortized costs depending on the method of active interest rate. In case of enforcing, cancelling or abolishing the obligations based on the agreement; the Company deducts aforesaid financial obligations from registrations.

#### ii) Non-derivative financial liabilities

Trade and other payables

Trade and other payables are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortized cost using the effective interest method.

#### iii) Derivative financial instruments

The Company holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. In accordance with its treasury policy, the Company engages in swap contracts. If these derivatives do not qualify for hedge accounting and are accounted for as trading instruments, changes in their fair value are accounted in profit or loss.

Derivative financial instruments are recognized initially at fair value; attributable transaction costs are recognized in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are accounted in profit or loss.

### iv) Paid-in capital

Ordinary shares

Ordinary shares are classified as paid in capital. Incremental costs directly attributable to the issue of ordinary shares are recognized as a deduction from equity, net of any tax effects.

#### 2.4.8 Offsetting

Financial assets and liabilities are offset when the Company has a legally enforceable right to set off, and when the Company has the intention of collecting or paying the net amount of related assets and liabilities or when the Company has the right to offset the assets and liabilities simultaneously.

#### 2.4.9 Effects of foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currency of the Company at exchange rates on the dates of the transactions. The Company's financial statements and operation results are presented in TL which is effective currency and presentation currency of the Company.

The Company uses the Central Bank buying rates of exchange that is valid at the transaction date, when converting the transactions made by foreign currency Monetary assets and liabilities denominated in foreign currencies on the reporting date are retranslated to the functional currency at the exchange rate on that date. Foreign currency differences arising on retranslation are recognized in profit or loss.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

#### 2.4 Summary of significant accounting policies (continued)

#### 2.4.7 Financial instruments (continued)

#### 2.4.10 Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset, such as investment property, are capitalized as part of the cost of that asset.

All other borrowing costs are recorded in the profit or loss in the period in which they are incurred.

#### 2.4.11 Earnings per share

Earnings per share is calculated by dividing profit or loss by the weighted average number of ordinary shares outstanding during the period. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year, adjusted for own shares held (Note 23).

In Turkey, companies can raise their share capital by distributing "bonus shares" to shareholders from retained earnings. In computing earnings per share, such "bonus share" distributions are assessed as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

#### 2.4.12Events after the reporting period

Events after the reporting period represent the events that occur against or on behalf of the Company between the reporting date and the date when statement of financial position was authorized for the issue. There are two types of events after the reporting period:

- those that provide evidence of conditions that existed as of the reporting period (adjusting events after the reporting date); and
- those that are indicative of conditions that arose after the reporting period (non-adjusting events after the reporting date).

If there is evidence of such events as of reporting date or if such events occur after reporting date and if adjustments are necessary, the Company's financial statements are adjusted according to the new situation. The Company discloses the post-balance sheet events that are not adjusting events but material.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

#### 2.4.13 Provisions, contingent asset and liabilities

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation. If the related criteria not met, obligations must be disclosed in the notes to the financial statements.

If there is a probable cash inflow for an economic benefit, contingent asset must be disclosed in the notes to the financial statements. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

## 2.4.14 Taxes calculated on the basis of the company's earnings

#### The Company

According to Article 5/1(d) (4) of the New Corporate Tax Law No: 5220, the income of Real Estate Investment Trusts ("REIT") is exempt from Corporate Income Tax in Turkey. This exemption is also applicable to Quarterly Advance Corporate Tax.

According to New Corporate Tax Law Article 15/(3), the income of REITs is subject to 15% withholding tax irrespective of its distribution. The Council of Ministers has the authority to increase the withholding tax rate on REIT income to corporate income tax rate or reduce it to 0% or change it within the limits defined through publication of a Decree based on the Corporate Tax Law Article 15/(34). In accordance with New Corporate Tax Law Article 15/(2), income subject to corporate tax is also exempt from withholding tax.

According to temporary Article (1) of the New Corporate Tax Law, resolutions of the Council of Ministers related with Income Tax Law numbered 193 and Tax Law No: 5422 are valid up to new Decrees published by the Council of Ministers. Determined rates cannot exceed statutory limits defined at New Corporate Tax Law.

Based on the resolution of the Council of Ministers related to the withholding tax rates which were determined as 15% according to the New Corporate Tax Law Article 15/(3) published in the Official Gazette dated 3 February 2009 numbered 27130, the withholding tax rate is determined as 0% and this resolution is effective on the same date. Thereof, in accordance with the Article 5/1(d) (4) of the New Corporate Tax Law, real estate investment company earnings, regardless of the fact they are distributed or not, will be subject to 0% withholding.

Since the Company is exempt from Corporate Income Tax in Turkey in accordance with Article 5 of the Corporate Tax Law, deferred tax is not recognized.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

## 2.4 Summary of significant accounting policies (continued)

#### 2.4.15 Employee benefits / Retirement pay provisions

In accordance with TAS 19 all actuarial gains and losses are recognized in other comprehensive income. The most important change in new TAS 19 is related to the accounting for the defined benefit obligations effective from 31 December 2012.

Under the Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Company. Such payments are considered as being part of defined retirement benefit plan as per IAS 19 *Employee Benefits*.

The retirement benefit obligation recognized in the financial statements represents the present value of the defined benefit obligation. All actuarial gains and losses have been recognized in the statement of other comprehensive income.

#### 2.4.16Share capital and dividends

Common shares are classified as equity. Expenses directly attributable to the issuance of common shares and share options are recognized in equity with net of tax. Dividends on common shares are recognized in equity in the period in which they are approved and announced.

#### 2.4.17 Related parties

For the purpose of the accompanying financial statements, the shareholders, key management personnel and the Board members, and in each case, together with their families and companies controlled by/affiliated with them; and investments are considered and referred to as the related parties. Shareholders and the Company's management are also included in the related parties. Related party transactions include the transfer of the assets and liabilities between institutions with or without a charge.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 2. Basis of presentation of financial statements (continued)

#### 2.4 Summary of significant accounting policies (continued)

#### **2.4.18***Leasing*

Finance leasing is a leasing method which most of the risks and rewards transferred to lessee. All other leasing activities are classified as operational leasing.

#### The Company, as lessor in the operational lease transactions

Operational lease income is recognized in the profit or loss on a straight-line basis for the whole lease period in the agreement.

#### The Company, as lessee in the operational lease transactions

Operational lease expense is recognized in the profit or loss on a straight-line basis for the whole lease period in the agreement. Start-up costs for the realization and optimization of the operational lease agreement are added to the cost of the leased asset and amortized through the leased time on a straight line basis method.

#### The Company, as lessee in the finance lease transactions

Tangible assets acquired by finance leasing are recognized both as an asset and liability in the statement of financial position of the Company. The value of these assets is determined as lower of fair value or present value of future lease payments. Financial costs arising from leasing transactions are distributed in a fixed rate through the lease agreement period.

#### 2.4.19 Statement of cash flows

The Company presents statement of cash flows as an integral part of other financial statements to inform the users of financial statements about the changes in its net assets, its financial structure and its ability to manage the amount and timing of its cash flows under new conditions. Cash and cash equivalents are comprised of cash, receivables from reverse repos and time deposits with maturity shorter than three months.

#### 2.4.20 Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses including revenues and expenses that relate to transactions with any of the Company's other components. All operating segments' operating results are regularly reviewed by the Company Management to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

## $2.4.21 Restrictions \ on \ the \ investment \ portfolio \ of \ real \ estate \ investment \ trusts$

Information given in "Control of compliance with restrictions on the investment portfolio" notes are summarized and derived from the financial statements prepared in accordance with the Communiqué No: II – 14.1 and also within the framework of compliance control of the portfolio restrictions clause of Communiqué No: III - 48.1, "Communiqué on Principles Regarding Real Estate Investment Companies".

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

#### 2. Basis of presentation of financial statements (continued)

## 2.5 Restrictions on the investment portfolio of real estate investment trusts

Preparation of financial statements requires the use of assumptions and estimates that might affect the amounts of assets and liabilities reported as of balance sheet date, explanation of the conditional assets and liabilities and amounts of the income and expenses reported throughout the accounting period. Accounting evaluations, estimates and assumptions are evaluated taking into consideration past experience, other factors, current conditions and reasonable expectations for future events. Such evaluations and estimates might differ from actual consequences, even though they are based on the best knowledge of the management about current events and transactions. The main notes on which estimates are used are as follows:

- Note 10 Investment property
- Note 15 Provision for employee benefits

## 3. Equity accounted investees

The investments that are valued using equity method are shown in the financial statements of the Company by using equity method. Company's business partnerships that valued according to equity method are listed below:

	Ownership	December 31,	Ownership	December 31,
	(%)	2017	(%)	2016
Kanyon	50	2.527.108	50	1.563.593
		2.527.108		1.563.593

The summarized financial statements information of the jointly control entities under the equity method are listed below:

Kanyon	December 31, 2017	December 31, 2016
Current assets	24.835.674	10.424.627
Non-current assets	1.865.027	2.121.848
Short-term liabilities	(20.582.289)	(7.965.032)
Long-term liabilities	(1.064.197)	(1.454.258)
Net assets	5.054.215	3.127.185

Kanyon	January 1 - December 31, 2017	January 1 - December 31, 2016		
Income for the period	112.688.800	42.532.804		
Expense for the period (-)	(109.961.770)	(41.184.428)		

The Company recognized profit amounting to TL 1.363.515 TL resulting from consolidation of Kanyon with equity method for the year ended December 31, 2017 (December 31, 2016: Loss TL 674.188) in the accompanying statement of profit and loss.

## 4. Operating segments

Each segment of the Company is managed by the Company's management on project basis. Allocation of the resources to the segments is also managed on project basis.

## Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 4. **Operating segments (continued)**

	Ankara İş Kule Building	Istanbul İş Kuleleri Complex	Maslak Building	Mallmarine Shopping Mall	İş Bankası Ankara Merkez Building	İş Bankası Ankara Kızılay Building	İş Bankası Antalya Merkez Building	Kanyon Shopping Mall	Real Hipermarket Building	Marmarapark	Kapadokya Lodge Hotel	Ofis Lamartine	Tuzla Çınarlıbahçe Residence	Tuzla Operation and Trade Center	Tuzla Combined Project	İzmir Ege Perla	Other Real Estate	Total
December 31, 2017																		
Sales Revenue Rent income Income from right of construction	732.821	30.348.612	5.133.387	731.341	4.267.850	2.166.251	1.152.880	36.581.502	9.316.288	 18.274.776	82.943	1.764.737	100.156	67.179.525	16.561.286	2.778.090		178.897.669 18.274.776
Income from sales of real estate										18.274.770						41.674.317		41.674.317
Sales income from investment property Income fees and service	-	299,733				45.000.000	24.000.000	 147.419	118.644.068			319.256			295.464			187.644.068 1.061.872
Other income		130.416	11.765					39.631	77.766			1.527	3.184		2/3.404			264.289
Total Revenue	732.821	30.778.761	5.145.152	731.341	4.267.850	47.166.251	25.152.880	36.768.552	128.038.122	18.274.776	82.943	2.085.520	103.340	67.179.525	16.856.750	44.452.407		427.816.991
Insurance expense Administrative expense	66.242 830.506	905.559 8.516.219	29.856	25.470 2.806	20.577	6.765	5.555	357.178 13.218.499	95.078		62.916 99.790	14.376 225.129	1.542 56.931	534.004	283.433 2.480.799	192.943 9.620.560		2.601.494 35.051.239
Tax and duty and other charges	283.457	1.639.995	170.142	23.472	11.484	50.569	29.814	1.720.989	396.708	351.724	32.498	78.783	4.655	960.467	506.411	141.235		6.402.403
Cost of sales of real estate Cost of sales of investment property						45.335.257	24.345.257		116.779.887							30.913.903		30.913.903 186.460.401
Other	29.000	169.923	42.500		20.500	12.800					8.750			30.209	65.930	14.822		394.434
Cost of Sales Gross Profit	1.209.205 (476.384)	11.231.696 19.547.065	242.498 4.902.654	51.748 679.593	52.561 4.215.289	45.405.391 1.760.860	24.380.626 772.254	15.296.666 21.471.886	117.271.673 10.766.449	351.724 17.923.052	203.954 (121.011)	318.288 1.767.232	63.128 40.212	1.524.680 65.654.845	3.336.573 13.520.177	40.883.463 3.568.944		261.823.874 165.993.117
Prepared based on IFRS 8 "Operating Segments"	•		•	•		•				•			•					
Capital investments		12.888.829			44.819			1.664.843			527.591			24.709.675	2.924.504	80.206.834	420.487.592	543.454.687

## Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 4. **Operating segments (continued)**

	Ankara	Istanbul İş Kuleleri Complex	Maslak Building	Mallmarine Shopping Mall	İş Bankası Ankara Merkez Building	İş Bankası Ankara Kızılay Building	İş Bankası Antalya Merkez Building	Kanyon Shopping Mall	Real Hipermarket Building M		İş Bankası Güneşli Bulding	İş Bankası Sirkeci Building	Kapadokya Lodge Hotel	Ofis Lamartine	Tuzla Çınarlıbahçe Residence	Tuzla Operation and Trade Center	Tuzla Combined Project	İzmir Ege Perla	Other Real Estate	Total
	İş Kule Building																			
December 31, 2016																				
Sales Revenue																				
Rent income	2.848.896	44.887.617	4.819.590	732.406	4.024.755	3.385.905	1.699.341	34.619.914	6.921.618			3.847.930	106.660	1.756.443	98.194	61.500.000	5.655.700	6.831		176.911.800
Income from right of construction										14.933.996										14.933.996
Income from sales of real estate																		156.964.797		156.964.797
Sales income from investment property												45.000.000								45.000,000
Income fees and service		565,498						220.520						4.240	3.253	44,688	78.376			916.575
Other income		26.227	54.192					233.083	153.006						1.288					467.796
Total Revenue	2.848.896	45.479.342	4.873.782	732.406	4.024.755	3.385.905	1.699.341	35.073.517	7.074.624	14.933.996		48.847.930	106.660	1.760.683	102.735	61.544.688	5.734.076	156.971.628	-	395.194.964
Insurance expense	60,655	939,743	26,395	27.024	20.603	9.248	6.824	454.277	149.892			20.082	164.980	50,066	1.223		22,746			1.953.757
Administrative expense	413.050	1.937.060	20.575	27.021	541	1.090	0.021	12.867.528	396			20.002	5.983	249.485	55.530		2.022.633			17.553.295
Tax and duty and other charges	273.002	1,556,038	163.895	22,603	11.060	48,704	28.714	1.658.415	382.105			68.615	33.222	75.036	4.528	888,695	469,740			5.684.374
Cost of sales of real estate																		137.410.941		137.410.941
Cost of sales of investment property												46.995.218								46.995.218
Other		30,645	19.020			19.117							14.419	1.850			46.157			131.208
Cost of Sales	746.707	4.463.485	209.310	49.627	32.204	78.160	35.538	14.980.220	532.393			47.083.915	218.603	376.437	61.281	888.695	2.561.276	137.410.941		209.728.793
Gross Profit	2.102.189	41.015.858	4.664.473	682.779	3.992.552	3.307.746	1.663.804	20.093.295	6.542.231	14.933.996	-	1.764.014	(111.942)	1.384.247	41.452	60.655.993	3.172.799	19.560.687		185.466.172
Prepared based on IFRS 8 "Operating Segme	nts"																			
Capital investments		411.242	32.763	48.174				386.524					38.326			15.539.715	9.031.243	26.807.606	81.543.796	133.839.389

## **Convenience Translation of Notes to the Financial Statements** For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

#### 4. **Operating segments (continued)**

## Reconciliation of income, assets and liabilities

Sales Revenue	January 1 –	January 1 –		
Sales Revenue	<b>December 31, 2017</b>	<b>December 31, 2016</b>		
Segment revenue	427.816.991	395.194.964		
Undistributed revenue	11.841.527	9.337.894		
Total Revenue	439.658.518	404.532.858		
Cost of Sales	January 1 –	January 1 –		
	<b>December 31, 2017</b>	<b>December 31, 2016</b>		
Segment Costs	261.823.874	209.728.793		
Total cost of sales	261.823.874	209.728.793		
Assets	<b>December 31, 2017</b>	<b>December 31, 2016</b>		
Segment assets	4.936.135.877	4.521.787.358		
Other assets	63.668.118	28.770.301		
Non-segment related assets	312.143.261	336.462.535		
Total assets	5.311.947.256	4.887.020.194		
Liabilities	December 31, 2017	<b>December 31, 2016</b>		
Liabilities	Detember 31, 2017	December 31, 2010		
Segment liabilities	1.980.687.674	1.711.250.831		
Other liabilities	50.682.595	14.423.707		
Total liabilities	2.031.370.269	1.725.674.538		

# **Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017**

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 5. Cash and cash equivalents

		December 31, 2017	December 31, 2016
Demand deposits		9.647.133	1.517.124
Time deposits		59.381.733	124.178.302
Mutual funds		13.793.590	1.496.689
Receivables from reverse repos		85.786	
Other cash equivalents		209.350	69.949
		83.117.592	127.262.064
Interest accrued on cash and cash	n equivalents	(692.474)	(494.037)
Total cash and cash equivalent	s in the statement of		
cash flows		82.425.118	126.768.027
Time deposits::			December 31, 2017
Currency	Interest Rate	Maturity	December 31, 2017
US Dollar	2,65%	April 2018	22.848.285
EURO	1,10%	June 2018	1.813.383
TL	11,20%	January 2018	34.720.065
	11,2070	2010	59.381.733
		Cost	December 31, 2017 Fair Value
Mutual Funds		13.370.079	13.793.590
Total		13.370.079	13.793.590
Time deposits:			December 31, 2016
Currency	Interest rate	<u>Maturity</u>	
US Dollar	2,35%	January-February 2017	51.292.926
TL	8,20%-10,70%	January-February 2017	72.885.376
Total			124.178.302
			<b>December 31, 2016</b>
		Cost	Fair Value
Mutual funds		1.496.018	1.496.689
-		1.496.018	1.496.689
Receivables from reverse repos			<b>December 31, 2017</b>
<u>Currency</u>	Interest rate	Maturity	
TL	11,68%	January 2018	85.786
	11,0070	validary 2010	85.786
			05.700

As of December 31, 2016 the Company has not any receivables from reverse repo transactions.

### Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### **6.** Financial investments / Derivatives

	<b>December 31, 2017</b>	December 31, 2016
<b>Derivative instruments</b>		
Derivative assets held for trading	3.865.901	566
Total	3.865.901	566

### 7. Loans and borrowings

The details of financial borrowings and financial leasing as of December 31, 2017 and December 31, 2016 are as follows:

	December 31, 2017	December 31, 2016
Short-term borrowings		
Current portion of long term borrowings	169.179.394	121.419.856
Total	169.179.394	121.419.856

	December 31, 2017	December 31, 2016
<b>Long-term borrowings:</b>		
Long-term bank borrowings	612.773.620	519.552.638
Bonds issued	402.833.219	402.076.612
Total	1.015.606.839	921.629.250

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Leasings		
Current portion of long term financial leases	696.316	10.915.156
Long term financial leases	090.310 	696.326
Total	696.316	11.611.482

The details of loans and borrowings as of December 31, 2017 and December 31, 2016 are as follows:

			D	ecember 31, 2017
Currency	Interest rate (%)	Original amount	Short-term (TL)	Long-term (TL)
Euro	Euribor+3,50	7.277.122	10.959.669	21.900.175
US Dollar	Libor + 4,25	53.694.971	36.124.709	166.407.353
TL	11,75-15,10	546.561.108	122.095.016	424.466.092
Total			169.179.394	612.773.620

### Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 7. Loans and borrowings (continued)

			D	ecember 31, 2016
Currency	Interest rate (%)	Original amount	Short-term (TL)	Long-term (TL)
Euro	Euribor+3,50	9.701.886	9.003.505	26.989.523
US Dollar	Libor + 4,25	62.602.965	34.001.765	186.310.590
TL	11,75-14,50	384.667.112	78.414.586	306.252.525
Total			121.419.856	519.552.638

As of reporting period, the investment properties are pledged in favour of İş Bankası amounting to USD 136 million and TL 685 million within the scope of the allocation of the loan.

The Company borrowed a four-year loan of TL 180.000.000 from İş Bankası in order to finance the purchase of Zeytinburnu Land. As a security to the loan, a first-degree collateral of TL 250.000.000 on the land purchased has been granted to İş Bankası. However, 25% of the Land, whose ownership is shared between the Company and Timur Gayrimenkul Geliştirme Yapı ve Yatırım Anonim Şirketi (Timur Gayrimenkul-NEF) in the rates of 75% and 25% respectively, has been sold to Timur Gayrimenkul Geliştirme Yapı ve Yatırım Anonim Şirketi on 19 September 2014. Following the sales transaction, the ownership shares of the Company and Timur Gayrimenkul has become 50%-50%. As of December 31, 2017, TL 160.000.000 of the loan borrowed for the Land has been repaid and the balance payable decreased to TL 20.000.000.

The company has used a loan amounting to TL 150.000.000 from 1\$ Bank on January 29, 2016 for to purchase of Tuzla Aras. The loan which has no principal payment for first two year is a five year maturity with an interest rate of 14.50% + BSMV. A mortgage which is 1st degree has been given on the land amounting to TL 250.000.000 in favor of 1\$ Bank for the loan used.

As of December 31, 2017 and December 31, 2016 details of issued bonds are as follows:

			Decer	nber 31, 2017
	Issued			
	Nominal Amount		Amortization	Net Book
ISIN CODE	(TL)	<b>Issue Date</b>	Date	Value
TRSISGYE1915	87.000.000	October 11, 2016	October 10, 2019	89.734.143
TRSISGY61912	100.000.000	June 29, 2016	June 28, 2019	100.031.654
TRSISGY31915	213.000.000	April 5, 2016	March 29, 2019	213.067.422
Total				402.833.219

			Dece	ember 31, 2016
	Issued		A4i 4i	Not Dool-
ISIN CODE	Nominal Amount (TL)	Issue Date	Amortization Date	Net Book Value
TRSISGYE1915	87.000.000	October 11, 2016	October 10, 2019	89.076.612
TRSISGY61912	100.000.000	June 29, 2016	June 28, 2019	100.000.000
TRSISGY31915	213.000.000	April 5, 2016	March 29, 2019	213.000.000
Total				402.076.612

### Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 7. Loans and borrowings (continued)

The Company has issued 3-year maturity, variable-rate, 3-month coupon payment bonds amounting to a total of TL 213.000.000, TL 100.000.000 and TL 87.000.000 to the qualified investors through İş Yatırım Menkul Değerler Anonim Şirketi on 5 April 2016, 29 June 2016 and 11 October 2016.

The Company's request related to the new debt instruments issuance which is denominated TL to qualified investors in the form of sales method without public offering in the country has been approved within scope of issue ceiling is amounting to TL 400.000.000 with the Capital Market Board's decision dated June 22, 2017 and numbered 27/839.

### 8. Trade receivables and payables

#### Short-term trade receivables and payables

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Trade receivables		
Notes receivable	487.653	489.834
Rediscount of notes receivables (-)	(5.615)	(132)
Income accruals	29.505.146	21.975.676
Receivables from customers	15.854.904	5.982.612
Doubtful receivables	2.567.268	1.315.908
Provision for doubtful receivables (-)	(2.567.268)	(1.315.908)
Due from related parties (Note 24)	1.600.761	322.311
Total	47.442.849	28.770.301
Trade payables		
Payables to suppliers	44.171.515	28.928.288
Due to related parties (Note 24)	9.365.703	5.270.465
Total	53.537.218	34.198.753

As of December 31, 2017, provision for doubtful trade receivables is TL 2.567.268 (December 31, 2016: TL 1.315.908). Provision for doubtful receivables is determined based on the historical collection performance.

Movement of provision for doubtful receivables for the year is as follows:

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Opening balance, 1 January	(1.315.908)	(755.147)
Charge for the period	(2.921.896)	(946.274)
Provisions released	1.670.536	385.513
Closing balance	(2.567.268)	(1.315.908)

### Long Term Trade Receivables

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Trade receivables		
Income accruals	1.811.662	
Receivables from customers	14.413.607	
Closing balance	16.225.269	

### Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 9. Other receivables and payables

	December 31, 2017	<b>December 31, 2016</b>
· · · · · /*\	4.050.242	1 211 015
Other short-term receivables (*)	1.078.243	1.211.817
Total	1.078.243	1.211.817
	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Other payables – short-term		
Deposits and guarantees given	8.989.614	622.898
Other short-term payables (**)	35.990.000	
Total	44.979.614	622.898
Other payables – long-term		
Other long-term payables (**)		35.990.000
Total		35.990.000

<sup>(\*)</sup> As of December 31, 2017, other short term receivable comprised of receivables which in from Timur Gayrimenkul Geliştirme Yapı ve Yatırım Anonim Şirketi amounting to 644.882 TL, from Gediz Elek. Perakende Satış A.Ş. amounting to TL 174.707 (As of December 31, 2016, other short-term receivables are mainly comprised of receivables from Timur Gayrimenkul Geliştirme Yapı ve Yatırım Anonim Şirketi amounting to TL 844.210).

#### 10. Investment property

As of December 31, 2017 and December 31, 2016, the details of investment properties are as follows:

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Investment property under operating lease Investment property under construction and other	3.381.163.000 453.707.889	3.093.679.000 620.989.994
Total	3.834.870.889	3.714.668.994

As of December 31, 2017, total insurance amount on investment properties is TL 1.889.917.765 (December 31, 2016: TL 1.098.165.859).

As of December 31, 2017 there are TL 291.993.361 capitalized financing expenses on the Company's investment properties (December 31, 2016: TL 180.745.035 TL).

<sup>(\*\*)</sup> As of December 31, 2017, TL 35.990.000 has been transferred from other long term payables to other short term payables. The amount of TL 35.990.000 is to be paid to Tecim Yapı Elemanları İnşaat Servis ve Yönetim Hizmetleri San. ve Tic. Limited Şirketi in relation to the purchase of the land registered in Kartal District Section 53, block 2274, lots 395, 397, 398, 399 and 408 and block 2846, lot 1 and block 2847 lot 1. The consideration will be paid to Tecim Yapı Elemanları İnşaat Servis ve Yönetim Hizmetleri San. ve Tic. Limited Şirketi via the proceeds on the sale of houses as part of a revenue sharing agreement based on the project development to be performed on the acquired land.

## Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 10. Investment property (continued)

	January 1,				December 31,
	2017 opening balance	Purchases	Disposals	Fair value difference	2017 closing balance
Investment property under operating lease	Summee	I di cimoco	Dispositio	unitationet	Summer
Ankara İş Tower Building	128.025.000			7.395.000	135.420.000
Marmarapark	146.620.000			15.400.000	162.020.000
İstanbul İş Kuleleri Complex	797.895.000	12.888.829		59.121.171	869.905.000
İş Bankası Ankara Kızılay Building (*)	38.295.000		(44.660.000)	6.365.000	-
İş Bankası Ankara Merkez Building	44.320.000	44.819		3.390.181	47.755.000
İş Bankası Antalya Merkez Building (*)	22.015.000		(23.985.000)	1.970.000	-
Ege Perla Sopping Mall (**)	279.441.000	80.206.834		(114.597.834)	245.050.000
Kapadokya Lodge Hotel	24.250.000	527.591		610.409	25.388.000
Mallmarine Shopping Mall	12.312.000			718.000	13.030.000
Maslak Building	101.115.000			6.520.000	107.635.000
Real Hipermarket Building (*)	110.000.000		(115.000.000)	5.000.000	-
Office Lamartine	48.890.000			1.653.000	50.543.000
Tuzla Çınarlı Bahçe Project	2.600.000				2.600.000
Kanyon Shopping Mall	479.965.000	1.664.843		28.460.157	510.090.000
Tuzla Combined Project	274.812.000	2.924.504		(7.354.504)	270.382.000
Tuzla Technology and Operation Center Project	862.565.000	24.709.675		54.070.325	941.345.000
	3.373.120.000	122.967.095	(183.645.000)	68.720.905	3.381.163.000
Investment property under construction					
İstanbul Finance Center Land	169.600.000	24.283.921		(1.966.921)	191.917.000
Kartal Project	128.298.507	76.011.693		9.902.772	214.212.972
Levent Land	4.110.487	24.775		132.655	4.267.917
Üsküdar Land	39.540.000	740.308		3.029.692	43.310.000
	341.548.994	101.060.697		11.098.198	453.707.889
Total	3.714.668.994	224.027.792	(183.645.000)	79.819.103	3.834.870.889

<sup>(\*)</sup> Among the buildings included in the portfolio of the Company are İş Bankası Ankara Kızılay Building and İş Bankası Antalya Merkez Building was sold to İş Portföy Yönetimi A.Ş. First Real Estate Investment Fund. The transfer procedures were completed on August 22, 2017 and the entire sales price including VAT of TL 81.420.000 was collected. Furthermore, transfer procedures for the sale of the Real Hypermarket Building were completed on August 23, 2017 and the entire sales price including VAT amounting to TL 140.000.000 was collected.

The fair values of the Company's investment properties at December 31, 2017 have been arrived at on the basis of valuations carried out in November and December 2017, and ongoing investments have been arrived at basis of valuations carried out in December 2017 by three independent appraiser firms. Appraisal firms are accredited independent firms licensed by the Capital Markets Board of Turkey, and have appropriate qualifications and recent experience in appraising properties in the relevant locations. According to the appraisal reports, the valuations made in accordance with the International Valuation Standards have been performed according to the methods specified in the table below.

	2017	2016
Investment property under operating lease		
Ankara İş Tower Building	Sales comparison approach	Sales comparison approach
Marmarapark	Sales comparison approach	Sales comparison approach
İstanbul İş Kuleleri Complex	Sales comparison approach	Sales comparison approach
İş Bankası Ankara Kızılay Building	-	Sales comparison approach
İş Bankası Ankara Merkez Building	Sales comparison approach	Sales comparison approach
İş Bankası Antalya Merkez Building	-	Sales comparison approach
Kapadokya Lodge Hotel	Sales comparison and cost approach	Sales comparison and cost approach
Mallmarine Shopping Mall	Sales comparison approach	Sales comparison approach
Maslak Building	Sales comparison approach	Sales comparison approach
		Cost and direct capitilazition approach
Real Hipermarket Building	-	(harmonized)
Office Lamartine	Sales comparison approach	Sales comparison approach
Tuzla Çınarlı Bahçe Project	Sales comparison approach	Sales comparison approach
Kanyon Shopping Mall	Sales comparison approach	Sales comparison approach
İş Bankası Sirkeci Building (*)	-	Sales comparison approach
Tuzla Combined Project	Sales comparison approach	Sales comparison approach
Tuzla Technology and Operation Center Project	-	Sales comparison approach
Ege Perla Shopping Mall	Sales comparison approach	Sales comparison and cost approach
Investment property under construction		
İstanbul Finance Center Land	Cost capitilazition approach	Sales comparison and cost approach
Kartal Project	Sales comparison approach	Sales comparison approach
Levent Land	Fair value based on estate tax	Fair value based on estate tax
Üsküdar Land	Sales comparison approach	Sales comparison approach

<sup>(\*\*)</sup> İzmir Ege Perla Shopping Mall project was completed and the shopping center opened on September 6, 2017. Ege Perla Shopping Mall has been transferred to investment properties from investment property under operating lease.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 10. Investment property (continued)

	January 1, 2016 opening balance	Purchases	Disposals	Fair value difference	December 31, 2016 closing balance
Investment property under operating lease					
Ankara İş Tower Building	118.000.000			10.025.000	128.025.000
Marmarapark	130.000.000			16.620.000	146.620.000
İstanbul İş Kuleleri Complex	673.838.909	411.242		123.644.849	797.895.000
İş Bankası Ankara Kızılay Building	34.930.000			3.365.000	38.295.000
İş Bankası Ankara Merkez Building	40.260.000			4.060.000	44.320.000
İş Bankası Antalya Merkez Building	19.585.000			2.430.000	22.015.000
Kapadokya Lodge Hotel	22.890.000	38.327		1.321.673	24.250.000
Mallmarine Shopping Mall	11.263.850	48.174		999.976	12.312.000
Maslak Building	94.031.500	32.763		7.050.737	101.115.000
Real Hipermarket Building	95.000.000			15.000.000	110.000.000
Office Lamartine	46.535.000			2.355.000	48.890.000
Tuzla Çınarlı Bahçe Project	2.490.000			110.000	2.600.000
Kanyon Shopping Mall	440.000.000	386.524		39.578.476	479.965.000
İş Bankası Sirkeci Building (*)	47.000.000		(46.095.000)	(905.000)	
Tuzla Combined Project	270.075.000	9.031.243		(4.294.243)	274.812.000
Tuzla Technology and Operation Center Project	760.385.000	15.539.715		86.640.285	862.565.000
	2.806.284.259	25.487.988	(46.095.000)	308.001.753	3.093.679.000
Investment property under construction					
İzmir Ege Perla	210.393.969	26.807.606		42.239.425	279.441.000
İstanbul Finance Center Land	138.145.000	33.294.720		(1.839.720)	169.600.000
Kartal Project	102.326.542	47.614.006		(21.642.041)	128.298.507
Levent Land	3.998.919	47.431		64.138	4.110.487
Üsküdar Land	30.480.000	587.638		8.472.362	39.540.000
	485.344.430	108.351.401		27.294.163	620.989.994
Total	3.291.628.689	133.839.389	(46.095.000)	335.295.916	3.714.668.994

<sup>(\*)</sup>The Company sold the Sirkeci Building, which was the tenant of T. İş Bankası A.Ş. in December 2016 at a price of TL 45.000.000.

As of December 31, 2017, the Company has 1st and 2nd degree mortgage on the investment properties amounting to USD 136.000.000 and TL 685.000.000, which are established in favor of İş Bank. In the current period, the Company obtained rent income amounting to TL 178.897.669 (December 31, 2016: TL 176.911.800) of its investment property. Total direct operating expenses related to these properties amounting to TL 44.449.570 (December 31, 2016: TL 25.322.634 TL)

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

#### 11. Inventories

Short-term inventories	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Completed residential units		
İzmir Ege Perla (*)	66.331.863	91.612.134
Non-completed residential units		
Topkapı Project (***)	294.173.271	
Kartal Project (**)	396.606.760	
Total	757.111.894	91.612.134

Long-term inventories	December 31, 2017	<b>December 31, 2016</b>
Non-completed residential units		
Kartal Project (**)		256.825.664
Topkapı Project (***)	142.566.368	287.508.549
Tuzla Land (****)	201.586.726	171.172.017
Total	344.153.094	715.506.230

<sup>(\*)</sup>The Company has started the Ege Perla Izmir project registered in Izmir, Konak District on a plot total 18.392 m2 area in the third quarter of 2012. Initial sales has started at October 2012. As of December 31, 2017 preliminary sales contracts have been signed for total 146 residences and the Company has not received advances.

<sup>(\*\*)</sup>The Company has started the Manzara Adalar project in Istanbul, Kartal, in December 2014. Sales agreements for 601 residences have been signed and advances have been received amounting to TL 227.783.222 as of December 31, 2017 (December 31, 2016: TL 184.311.055) (Note 11).

<sup>(\*\*\*)</sup>The Company has started the In Istanbul Project in İstanbul, Topkapı, in May 2016. As of December 31, 2017 preliminary sales contracts have been signed for total 2.418 residence and the Company received advances amounting to TL 499.460.375 (December 31, 2016: TL 389.799.255) (Note 16). The Company explains the given guarantees for loans that uses Zeytinburnu land in Note 14. As of December 31, 2017, the total financing cost amount of TL 86.973.967 was capitalized in the project cost.

<sup>(\*\*\*\*)</sup>The Company has started the Tuzla Land project registered in Istanbul, Tuzla District in January 2016. The Company has bought a land to in order to develop a project, which cost to 143.500.000 TL.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 12. Tangible assets

		Machinery			
	D:13: (*)	and	<b>X</b> 7 - <b>1</b> - <b>2</b> - <b>1</b>	E!4	T-4-1
Cost	Buildings (*)	equipment	Vehicles	Fixtures	Total
Opening balance as of January 1, 2017	28.793.832	85.950	32.447	2.823.388	31.735.617
Purchases	12.000	63.930	32.447	426.622	438.622
Disposals	12.000		(32.447)	(46.312)	(78.759)
Fair value difference	3.383.375		(32.447)	(40.312)	3.383.375
Closing balance as of December 31,	3.303.373				3.363.373
2017	32.189.207	85.950		3.203.698	35.478.855
Accumulated Depreciation	0212071207	32,520		0.200.000	2271701022
Opening balance as of January 1, 2017	913.832	85.950	32,447	2.144.057	3.176.286
Current year charge	978.599			398.010	1.376.609
Disposal			(32.447)	(47.346)	(79.793)
Closing balance as of December 31,			/	,	· /
2017	1.892.431	85.950		2.494.721	4.473.102
Net book value as of January 1, 2017	27.880.000			679.331	28.559.331
Net book value as of December 31, 2017	30.296.776			708.977	31.005.753
·					
		Machinery			
		Machinery and			
	Buildings (*)	•	Vehicles	Fixtures	Total
Cost	Buildings (*)	and	Vehicles	Fixtures	Total
Cost Opening balance as of January 1, 2016	Buildings (*) 26.298.985	and	Vehicles 32.447	<b>Fixtures</b> 2.638.109	<b>Total</b> 29.055.491
Opening balance as of January 1, 2016 Purchases	-	and equipment			
Opening balance as of January 1, 2016 Purchases Disposals	-	and equipment 85.950	32.447	2.638.109	29.055.491
Opening balance as of January 1, 2016 Purchases Disposals Transfer	26.298.985   	and equipment 85.950	32.447	2.638.109 235.600	29.055.491 235.600 50.321
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference	26.298.985	and equipment 85.950	32.447  	2.638.109 235.600 50.321	29.055.491 235.600
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31,	26.298.985   2.494.847	and equipment 85.950   	32.447	2.638.109 235.600 50.321	29.055.491 235.600 50.321  2.494.847
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016	26.298.985   	and equipment 85.950  	32.447  	2.638.109 235.600 50.321	29.055.491 235.600 50.321
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation	26.298.985   2.494.847 28.793.832	85.950 	32.447    32.447	2.638.109 235.600 50.321   2.823.388	29.055.491 235.600 50.321  2.494.847 31.735.617
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016	26.298.985   2.494.847	and equipment 85.950   	32.447	2.638.109 235.600 50.321  2.823.388 1.763.968	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge	26.298.985   2.494.847 28.793.832	85.950 	32.447    32.447	2.638.109 235.600 50.321 	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517 1.177.802
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge Disposals	26.298.985   2.494.847 28.793.832	85.950 85.950 85.950	32.447   32.447 30.705	2.638.109 235.600 50.321  2.823.388 1.763.968	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge	26.298.985   2.494.847 28.793.832	85.950 85.950 85.950	32.447    32.447 30.705 1.742	2.638.109 235.600 50.321 	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517 1.177.802
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge Disposals	26.298.985   2.494.847 28.793.832	85.950 85.950 85.950	32.447    32.447 30.705 1.742	2.638.109 235.600 50.321 	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517 1.177.802
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge Disposals Closing balance as of December 31,	26.298.985 2.494.847  28.793.832  137.894 775.938	85.950 85.950 85.950 85.950	32.447 	2.638.109 235.600 50.321  2.823.388 1.763.968 400.122 20.033	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517 1.177.802 20.033
Opening balance as of January 1, 2016 Purchases Disposals Transfer Fair value difference Closing balance as of December 31, 2016 Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge Disposals Closing balance as of December 31, 2016	26.298.985 2.494.847  28.793.832  137.894 775.938 913.832	85.950  85.950  85.950  85.950	32.447 	2.638.109 235.600 50.321 	29.055.491 235.600 50.321  2.494.847 31.735.617 2.018.517 1.177.802 20.033 3.176.286

(\*)As of December 31, 2017, İş Kuleleri Kule:2 10th and 11th floor offices are the most important tangible assets item of the Company which are currently used for registered address with amounting to TL 30.296.776. These areas get share from the mortgages amounting to USD 136 million and TL 185 million established in İş Kuleleri and Kule Çarşı (December 31, 2016: USD 136 million and TL 185 million).

As of December 31, 2017, Company has tangible assets which is fully depreciated amounting to TL 1.214.266.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 13. Intangible assets

	Computer Programs	Total
Cost		
Opening balance as of January 1, 2017	2.668.527	2.668.527
Purchases	728.887	728.887
Closing balance as of December 31, 2017	3.397.414	3.397.414
Accumulated Depreciation	2 105 277	2 105 277
Opening balance as of January 1, 2017	2.195.277	2.195.277
Current year charge	354.431	354.431
Closing balance as of December 31, 2017	2.549.708	2.549.708
Net book value as of January 1, 2017	473.250	473.250
v /		
Net book value as of December 31, 2017	847.706	847.706
	Computer Programs	Total
Cost		
Opening balance as of January 1, 2016	2.360.560	2.360.560
	2.360.560 307.967	2.360.560 307.967
Opening balance as of January 1, 2016		
Opening balance as of January 1, 2016 Purchases  Closing balance as of December 31, 2016	307.967	307.967
Opening balance as of January 1, 2016 Purchases Closing balance as of December 31, 2016  Accumulated Depreciation	307.967 <b>2.668.527</b>	307.967 <b>2.668.527</b>
Opening balance as of January 1, 2016 Purchases  Closing balance as of December 31, 2016  Accumulated Depreciation Opening balance as of January 1, 2016	307.967	307.967
Opening balance as of January 1, 2016 Purchases Closing balance as of December 31, 2016  Accumulated Depreciation	307.967 <b>2.668.527</b> 1.941.941	307.967 <b>2.668.527</b> 1.941.941
Opening balance as of January 1, 2016 Purchases  Closing balance as of December 31, 2016  Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge	307.967 <b>2.668.527</b> 1.941.941 253.336	307.967 <b>2.668.527</b> 1.941.941 253.336
Opening balance as of January 1, 2016 Purchases  Closing balance as of December 31, 2016  Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge	307.967 <b>2.668.527</b> 1.941.941 253.336	307.967 <b>2.668.527</b> 1.941.941 253.336
Opening balance as of January 1, 2016 Purchases  Closing balance as of December 31, 2016  Accumulated Depreciation Opening balance as of January 1, 2016 Current year charge  Closing balance as of December 31, 2016	307.967 2.668.527  1.941.941 253.336 2.195.277	307.967 2.668.527 1.941.941 253.336 2.195.277

As at December 31, 2017 and December 31, 2016, Company has no intangible assets which is capitalized in the business area.

As at December 31, 2017, Company has intangible assets which is fully depreciated amounting to TL 1.919.276.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

#### 14. Provisions, contingent assets and liabilities

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Debt provisions (*)	3.604.088	12.324.486
Total	3.604.088	12.324.486

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Letters of guarantee received (**)	190.095.828	324.504.913
Total	190.095.828	324.504.913

<sup>(\*)</sup> Dept provisions consists of company's provisions as of December 31, 2017 and profit sharing to be paid to T. İş Bankası A.S. related with Ege Perla project home and office sales.

Details of collaterals, pledges and mortgages ("CPM") given by the Company as of December 31, 2017 and December 31, 2016 are as follows:

	December 31, 2017	December 31, 2016
A. CPM given for companies own legal personality (*)	1.216.433.473	1.217.026.199
B. CPM given in behalf of fully consolidated companies		
C. CPM given for continuation of its economic activities		
on behalf of third parties (**)	213.454.488	201.793.100
D. Total amount of other CPM's		
- Total amount of CPM's given on behalf of majority shareholder		
- Total amount of CPM's given on behalf of other Group companies which are not in scope of B and C		
- Total amount of CPM's given on behalf of third parties which are not in scope of C		
Total	1.429.887.961	1.418.819.299

(\*) CPM given for the Company's own legal personality consists of letters of guarantee amounting to TL 18.455.073 and pledge amounting to USD 136.000.000 and TL 685.000.000. As of December 31, 2017, the investment properties are pledged in favour of İş Bankası amounting to 1st degree USD 136.000.000 and TL 500.000.000 and 2nd degree TL 185.000.000. (The Company has 1st degree mortgage on its investment properties held amounting to USD 136.000.000 in favour of Türkiye İş Bankası. The Company received a counter guarantee amounting to USD 160 million from Türkiye İş Bankası to constitute financing guaranty provided. In this context, 1st degree mortgage was constituted in favour of İş Bankası from investment properties portfolio of the Company, Kule-2 and Kule Çarşı amounting to USD 136.000.000 as 1st degree mortgage, Kule-2 and Kule Çarşı amounting to TL 185.000.000 as 2nd degree mortgage.).

The Company borrowed a four-year loan of TL 180.000.000 from İş Bankası in order to finance the purchase of Zeytinburnu Land. As a security to the loan, a first-degree collateral of TL 250.000.000 on the land purchased has been granted to İş Bankası. However, 25% of the Land, whose ownership is shared between the Company and Timur Gayrimenkul Geliştirme Yapı ve Yatırım Anonim Şirketi (Timur Gayrimenkul-NEF) in the rates of 75% and 25% respectively, has been sold to Timur Gayrimenkul Geliştirme Yapı ve Yatırım Anonim Şirketi on September 19, 2014. Following the sales transaction, the ownership shares of the Company and Timur Gayrimenkul has become 50%-50%. As of December 31, 2017, TL 160.000.000 portion of TL 180.000.000 loan borrowed for the Land has been repaid and the balance payable decreased to TL 20.000.000. In this context, there is no change this pledge given.

1st degree mortgage was constituted in favour of İş Bankası in order to finance Tuzla Land of the Company, amounting to TL 250.000.000.

(\*\*)Represents the cost of guarantors given to the related banks in return for the loan amount in case the buyers of the Company's ongoing residential and office projects use mortgage/business loan from contracted banks. In this respect, as of December 31, 2017, the ratio of CPM given by the Company to the Company's shareholders' equity is 6,5% (December 31, 2016: 6,3 %).

<sup>(\*\*)</sup> Letters of guarantee consist of the letters received from tenants and suppliers of the Company.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

# 14. Provisions, contingent assets and liabilities (continued) Operating leases

The Company, as the lessor in the operating lease transactions

The Company signed operating lease agreements as lessor for the investment properties in its portfolio with tenants which are shopping mall tenants, hotel operators and other third parties. The future minimum lease receivables as of December 31, 2017 and December 31, 2016 are as follows:

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Less than 1 year	210.620.406	187.470.467
Between 1-5 years	630.875.291	577.702.293
More than 5 years	2.316.229.253	2.083.205.191
Total	3.157.724.950	2.848.377.951

### 15. Provision for employee benefits

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Unused vacation provisions	317.880	251.586
Total	317.880	251.586

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Severance pay indemnity	1.773.027	1.224.737
Total	1.773.027	1.224.737

Under Turkish Labor Law, the Company is required to pay employment termination benefits to each employee who has qualified. Also, employees are required to be paid their retirement pay who retired by gaining right to receive according to current 506 numbered Social Insurance Law's March 6, 1981 dated, 2422 numbered and August 25, 1999 dated, 4447 numbered with 60th article that has been changed. Some transitional provisions related to the pre-retirement service term were excluded from the law since the related law was changed as of May 23, 2002.

The amount payable consists of one month's salary limited to a maximum of TL 4.732 for each period of service as of December 31, 2017 (December 31, 2016: TL 4.297).

TAS 19- Employee Benefits requires the development of actuarial methods for the determination of the retirement pay liability.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 15. Provision for employee benefits (continued)

Actuarial assumptions used to calculate the total liability is given below:

The principal assumption is that the maximum liability for each year of service will increase parallel with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as of December 31, 2017, the provision has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective reporting dates have been calculated assuming an annual inflation rate of 7% (estimated salary increase rate) and a discount rate of 11,50%, resulting in a real discount rate of approximately 4,21% (December 31, 2016: the provisions have been calculated assuming an annual inflation rate of 6,15% (estimated salary increase rate) and discount rate of 10,80%, resulting in a real discount rate of approximately 4,38% discount rate). The anticipated rate of for features is considered. As the maximum liability is revised semi-annually, the maximum amount of TL 4.732 effective from December 31, 2017 has been taken into consideration in calculation of provision from employment termination benefits.

	1 January- December 31, 2017	1 January December 31, 2016
Opening balance at January 1	1.224.737	973.127
Service cost	198.538	90.074
Interest cost	168.627	86.092
Retirement pay provisions (-)	(177.756)	
Actuarial gain / loss	358.881	75.444
Closing balance at December 31	1.773.027	1.224.737

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 16. Prepaid expenses, other assets, deferred revenue and other liabilities

Kısa vadeli peşin ödenmiş giderler	December 31, 2017	<b>December 31, 2016</b>
<b>V</b> 1 1 (1)	<b>72 227</b> 040	71 207 c25
Job advances (*)	72.337.849	71.297.635
Prepaid expenses	520.941	52.855
Related Party Prepaid expenses (Note 24) (**)	2.472.998	2.716.668
Total	75.331.788	74.067.158

<sup>(\*)</sup> As of December 31, 2017, job advances paid to Sera Yapı Endüstri ve Tic. A.Ş. under the agreement terms are TL 4.567.157 for Topkapı İnİstanbul Project (31 December 2016: TL 11.431.622).

The Company signed an agreement with Ant Yapı A.Ş. for the construction work of Manzara Adalar project located in Kartal, İstanbul. As of December 31, 2017, job advances paid to Ant Yapı A.Ş. under the agreement terms are TL 847.648 (December 31, 2016: TL 9.356.766). The Company also paid job advances to Tecim Yapı Elemanları A.Ş which is old owner of land under the revenue sharing agreement terms are TL 62.881.313 (December 31, 2016: TL 49.411.572).

(\*\*) As of December 31, 2017, prepaid expenses mainly consist of prepaid insurance expenses with related parties amounting (December 31, 2016: TL 2.716.668).

Prepaid expenses – long term	<b>December 31, 2017</b>	<b>December 31, 2016</b>	
Job advances (**)	2.358.403		
Prepaid taxes and dues payable	1.882.140		
Total	4.240.543		
Other current assets	December 31, 2017	December 31, 2016	
Onter current assets	December 31, 2017	December 31, 2010	
Prepaid taxes and dues payable	3.425	26.205	
Deposits and guarantees given	36.727		
Total	40.152	26.205	
Other non-current assets	December 31, 2017	<b>December 31, 2016</b>	
	, and the second	,	
VAT transferred (*)	110.088.475	103.298.551	
Toplam	110.088.475	103.298.551	

<sup>(\*)</sup>As of December 31, 2017, the amount of VAT transferred has been classified as long-term liabilities due to the projection that the Company will not be able to use in the short-term.

<sup>(\*\*)</sup>A contract for the sale of real estate has been signed by the Company within the scope of to purchase of a 45% share of land with 9.043 m2 registered at Kadıköy, İstanbul which belongs to Tecim Yapı. In this context, according to condition of contract, expenses made until reaching Company's share on the land will be accounted under the job advances.

Other short-term liabilities	<b>December 31, 2017</b>	<b>December 31, 2016</b>	
Taxes and funds payable	3.094.233	2.131.536	
Payable Social Security cuts	400.658	390.419	
Total	3.494.891	2.521.955	

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 16. Prepaid expenses, other assets, deferred revenue and other liabilities (continued)

Deferred revenue - short-term	December 31, 2017	<b>December 31, 2016</b>
(N)		
Advances received (*)	586.576.131	4.272.002
Deferred revenue (***)	10.443.578	1.265.612
Short-term deferred revenue from related party		
(Note24)	493.827	660.831
Total	597.513.536	6.198.445

Deferred revenue - long-term	December 31, 2017	<b>December 31, 2016</b>
Advances received (**) Deferred revenue (***)	140.667.466	574.110.310 3.570.780
Total	140.667.466	577.681.090

<sup>(\*)</sup> The current year's advances received consist of advances for sales related with Kartal Manzara Adalar Project and 1<sup>st</sup> and 2<sup>nd</sup> stage of Topkapı Project (Note 11).

### 17. Shareholder's equity

#### Share capital

The composition of the paid-in share capital as of 31 December 2017 and 31 December 2016 are as follows:

	Dece	mber 31, 2017	Decei	nber 31, 2016
İş Gayrimenkul Yat. Ort. A.Ş.	<u>(%)</u>		(%)	_
Türkiye İş Bankası A.Ş.	44,11	403.081.752	44,08	374.659.401
Anadolu Hayat Emeklilik A.Ş.	7,11	64.952.938	7,11	60.421.337
Other	48,78	445.715.310	48,81	414.919.262
Total	100	913.750.000	100	850.000.000

The total number of ordinary shares consists of TL 913.750.000 (December 31, 2016: TL 850.000.000) shares with a par value of TL 1 per share. All of the shares are issued to name and TL 1.305.357 (December 31, 2016: TL 1.214.286) of the total amount is Group A and TL 912.444.643 (December 31, 2016: TL 848.785.714) of the total amount is Group B shares. Group A shareholders have the privilege to nominate candidates during the Board of Directors member elections. One member of Board of Directors is selected among the candidates nominated by Group B shareholders while the rest is selected among the candidates nominated by Group A shareholders. There is no other privilege given to the Group A shares.

According to decision which was taken of meeting of the Board of Director dated March 31, 2017 and taken of Ordinary General Meeting of shareholders dated March 23, 2017, of distribute the 2016 year's profit as share, the Company's paid in capital was amounted to TL 913.750.000 by increasing TL 63.750.000 and the increase has been meet from profit of the year 2016 on condition that no exceed the upper limit of registered capital which is amounting to TL 2.000.000.000. The registration of capital increase was completed on May 10, 2017 and the new capital has been announed on Turkish Trade Registry Gazette on May 16, 2017.

<sup>(\*\*)</sup> The balance is comprises of the advances received from the sales of 3<sup>th</sup> and 4<sup>th</sup> stage of Topkapı Project (Note 11).

<sup>(\*\*\*)</sup>The important part of the amount which are collected for real estate advances that have not been received but the invoice has been issued.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 17. Shareholders' equity (continued)

#### Adjustment to share capital

Adjustment to share capital amount is TL 240.146.090 as of December 31, 2017 and December 31, 2016. Adjustment to share capital represents the restatement effect of the cash contributions to share capital equivalent to purchasing power of TL.

#### Share premium

As of December 31, 2017 and December 31, 2016, share premiums amounting TL 423.981 represent excess amount of selling price and nominal value for each share during initial public offering of the Company's shares.

#### Restricted reserves

	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Legal reserves	46.188.875	36.305.282
Total	46.188.875	36.305.282

Legal reserves consist of first and second legal reserves. The first legal reserve is appropriated out of statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the paid-in share capital. The second legal reserve is calculated as the 10% of dividend distributions, in excess of %5 of paid-in capital. Under the TCC, the legal reserves can be used only to offset losses and are not available for any other usage unless they exceed %50 of paid-in capital.

#### Prior years' profits

	December 31, 2017	<b>December 31, 2016</b>
Prior years' profits	1.872.724.737	1.589.596.928
Total	1.872.724.737	1.589.596.928

#### Dividend distribution

According to decision of Ordinary General Assembly Meeting dated March 23, 2017, primary reserve and secondary reserve has been reserved amounting to TL 7.758.593 and TL 2.125.000 respectively by the Company on the basis of net period profit which is amounting to TL 155.171.857 in tax declaration dated December 31, 2016 which was prepared in accordance with II-14.1 "Communiqué on Principles of Financial Reporting in Capital Markets" of the Capital Markets Board also according to the decision, TL 63.750.000 has been distributed as cash dividend and TL 63.750.000 has been distributed as bonus shares from the net profit of the year 2016.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 17. Shareholders' equity (continued)

### **Dividend distribution (continued)**

In the Ordinary General Shareholders' Meeting held on March 23, 2017, the distribution of 2016 net profit was determined as follows:

	Amount
Primary reserve (TTK 466/1) %5	7.758.593
Dividend	63.750.000
Secondary reserve (TTK 466/2)	2.125.000
Capital increase through bonus shares	63.750.000
Transferred to prior years' profits	283.127.809
Total	420.511.402

### 18. Revenue and cost of revenue

	January 1- December 31,	January 1- December 31,
	2017	2016
Sales income from investment property	187.644.068	45.000.000
Rent income	178.897.669	176.911.800
Income from sales of real estate	41.674.317	156.964.797
Income from right of construction	18.274.776	14.933.996
Income Fees and Service	1.061.872	916.575
Other revenue	264.289	467.796
Total real estate revenues	427.816.991	395.194.964
Interest income on bank deposits	8.209.727	8.449.466
Gain on buy/sell of marketable securities	3.620.655	877.144
Interest income from reverse repos	11.145	11.284
Total debt instruments revenue	11.841.527	9.337.894
Total revenue	439.658.518	404.532.858

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 18. Revenue and cost of revenue (continued)

	January 1-	January 1-
	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Cost of sales of investment property	186.460.401	46.995.218
Cost of administrative expenses	35.051.239	17.553.295
Cost of sales of real estate	30.913.903	137.410.941
Taxes and dues	6.402.403	5.684.374
Insurance expenses	2.601.494	1.953.757
Other	394.434	131.208
Total	261.823.874	209.728.793

### 19. Administrative expenses / Marketing, selling and distribution expenses

Genel yönetim giderleri	January 1- December 31, 2017	January 1- December 31, 2016
Personnel expenses	10.611.655	9.120.562
Outsourced service expenses	5.375.365	5.650.574
Depreciation and amortization	1.727.838	1.431.138
Provision for doubtful receivables	1.251.360	560.761
Taxes and dues	179.407	177.997
Other	1.116.269	1.472.266
Total	20.261.894	18.413.298

	January 1-	January 1-
Marketing, selling and distribution expenses	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Advertising expenses	11.203.849	13.352.986
Consultancy expenses	1.987.958	2.304.508
Office expenses	1.371.619	1.555.692
Other	996.196	1.492.335
Total	15.559.622	18.705.521

### 20. Nature by expenses

	January 1-	January 1-
	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Personnel expenses		
Administrative expenses	10.611.655	9.120.562
Total	10.611.655	9.120.562
	January 1-	January 1-
	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Depreciation and amortization		
Administrative expenses	1.727.838	1.431.138
Total	1.727.838	1.431.138

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 21. Other operating income / expense

	January 1-	January 1-
Other Operating Income	<b>December 31, 2017</b>	<b>December 31, 2016</b>
Revaluation income of investment property	203.738.363	363.976.922
Foreign exchange gains	2.577.853	12.281.546
Other	1.380.440	665.613
Total	207.696.656	376.924.081

Other Operating Expense	January 1- December 31, 2017	January 1- December 31, 2016
Foreign exchange losses		(11.470.876)
Revaluation expense of investment property	(123.919.259)	(28.681.004)
Toplam	(123.919.259)	(40.151.880)

### 22. Finance income / expense

	January 1-	January 1-
Finance expense	<b>December 31, 2017</b>	December 31, 2016
Foreign exchange losses	(21.977.088)	(44.346.825)
Interest expense on loans and borrowings	(29.043.919)	(30.259.031)
Other interest expense	(5.615)	(132)
Derivative losses	(555)	(14.245)
Total	(51.027.177)	(74.620.233)

Finance income	January 1- December 31, 2017	January 1- December 31, 2016
Derivative gains	3.829.974	
Total	3.829.974	

## 23. Earnings per share

	January 1-	January 1-
	December 31, 2017	December 31, 2016
Period opening of number of shares in circulation	85.000.000.000	74.600.000.000
Bonus shares due to capital increase	6.375.000.000	10.400.000.000
Number of shares in circulation as of December 31	91.375.000.000	85.000.000.000
Weighted average number of shares in circulation (*)	91.375.000.000	85.000.000.000
Net profit for the period	179.956.837	420.511.402
Earnings per share	0,0020	0,0049
Diluted earnings per share	0,0020	0,0049

<sup>(\*)</sup> Capital increase is realized from internal sources and increase in number of share is used for computation of prior period earnings per share.

As of December 31, 2017 capital of the Company consists of 91.375.000.000 shares that are valued TL 0,01 for each one.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 24. Related party disclosures

Related parties of the Company are direct or indirect subsidiaries of İş Bankası and the executives and personnel of the Company.

Receivables from related parties are mainly due to sales transactions and the average payment term is one month. By nature no interest is calculated on these receivables and no guarantees have been received.

Payables due to related parties are mainly due to purchase transactions and the average credit payment term is one month. No interest is calculated on these payables.

Details of related party balances are as follows:

Balances at İş Bankası	December 31, 2017	December 31, 2016
Demand deposits	59.381.733	124.178.302
Time deposits	9.647.133	1.517.124
Income from reverse repos	85.786	
Other current asset	209.350	69.949
Total	69.324.002	125.765.375

The Company has letters of guarantee amounting TL 18.455.073 (December 31, 2016: TL 14.703.799) from İş Bankası. In addition, 1<sup>st</sup> and 2<sup>nd</sup> degree mortgage is instituted by the Company in favour İş Bankası amounting to TL 685.000.000 and USD 136.000.000 on some investment properties.

As of December 31, 2017 and December 31, 2016, the Company has mutual funds, established by, İş Bankası and İş Portföy Yönetimi A.Ş.

				December 31, 2017
	Short Term Trade Receivable	Short Term Prepaid Expenses	Short Term Trade Pavable	Deferred Income
Balances with related parties	Trade Treeer, and	2penses	Tujuote	Deterrou meome
Anadolu Anonim Türk Sigorta A.Ş.	3.931	2.472.998	1.374.868	
Anadolu Cam Sanayii A.Ş.				14.213
Anadolu Cam Eskişehir Sanayi AŞ				
Anadolu Hayat Emeklilik A.Ş.			30	
Cam Elyaf Sanayii AŞ	525			
Camiş Madencilik A.Ş.				5.258
Çayırova Cam Sanayii A Ş	525			
İş Faktoring A.Ş.	195			
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.				
İş Merkezleri Yönetim ve İşletim A.Ş.	498.474		2.650.186	
İş Net Elektronik Hizmetler A.S.			15.116	
İş Yatırım Menkul Değerler A.Ş.				
İş Finansal Kiralama A.Ş.			38.818	
İş Portföy Yönetimi A.Ş.			9.543	
Kanyon Yönetim İşl. Paz. Ltd. Şti.	977.793		5.036.048	298.773
Madencilik Sanayii ve Ticaret AŞ				
Mepa Merkezi Pazarlama AŞ				
Paşabahçe Cam San. Ve Tic. A.Ş.				37.659
Paşabahçe Mağazaları A.Ş.	18.462			7.913
Soda Sanayii A.Ş.				11.788
Softtech Yazılım Teknolojileri A.Ş.				
Şişecam Çevre Sistemleri A.Ş.	4.441			563
Şişecam Dış Ticaret A.Ş.				2.296
Sisecam Enerji A.S.	88		7.935	1.785
Sisecam Otomotiv A.S.				3.711
Şişecam Sigorta Hizmetleri A.Ş.			766	1.137
T İs Bankası A.S.				14.041
Trakya Cam Sanayii A.Ş.				22.445
Türkiye Şişe ve Cam Fabrikaları A.Ş.	96.327			72.245
Ortaklara borçlar (temettü)			597	
Diğer			231.796	
	1.600.761	2.472.998	9,365,703	493.827

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 24. Related party disclosures (continued)

	December 31, 2017					
	Loans and borrowings					
Balances with related parties		Long Term				
T. İş Bankası A.Ş.			484.995.840			
Transactions with related parties	Interest expe	nse on loans	Capitalized in	terest expense		
T. İş Bankası A.Ş.	28.700.640			41.250.185		
			cial leasing			
Balances with related parties		Short Term		Long Term		
İş Finansal Kiralama A.Ş.		696.316	5			
		De	cember 31, 2016			
	Short Term Trade Receivable	Short Term Prepaid Expenses	Short Term Trade Payable	Deferred Income		
Balances with related parties						
Anadolu Anonim Türk Sigorta A.Ş.		2.716.668	1.499.640			
Anadolu Cam Sanayii A.Ş.	29.047			18.462		
Anadolu Cam Eskişehir Sanayi AŞ	1.574					
Anadolu Hayat Emeklilik A.Ş.	1.064			41.389		
Cam Elyaf Sanayii AŞ	1.048					
Camiş Madencilik A.Ş.	10.220			6.830		
Çayırova Cam Sanayii A Ş	525					
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.				3.356		
İş Merkezleri Yönetim ve İşletim A.Ş.			1.701.858	11.787		
İş Net Elektronik Hizmetler A.Ş.			4.759			
İş Yatırım Menkul Değerler A.Ş.				33.898		
İş Finansal Kiralama A.Ş.			7.709			
Kanyon Yönetim İşl. Paz. Ltd. Şti.			1.836.509	323.519		
Madencilik Sanayii ve Ticaret AŞ	525					
Mepa Merkezi Pazarlama AŞ	525					
Paşabahçe Cam San. Ve Tic. A.Ş.	76.964			48.918		
Paşabahçe Mağazaları A.Ş.	8.458		716	12.242		
Soda Sanayii A.Ş.				15.312		
Softtech Yazılım Teknolojileri A.Ş.			8.165			
Şişecam Çevre Sistemleri A.Ş.			21.046	732		
Şişecam Dış Ticaret A.Ş.	14071		31.946	2.982		
Şişecam Enerji A.Ş.	14.071		24.853	2.318		
Şişecam Otomotiv A.Ş.	7.583			4.820		
Şişecam Sigorta Hizmetleri A.Ş.				1.476		
T İş Bankası A.Ş.				4.520		
Trakya Cam Sanayii A.Ş.	170 707			29.154		
Türkiye Şişe ve Cam Fabrikaları A.Ş.	170.707		476	99.116		
Ortaklara borçlar (temettü)			476 152 924			
Diğer	222 211	2.517.770	153.834	((0.921		

322.311

2.716.668

5.270.465

660.831

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## 24. Related party disclosures (continued)

	December 31, 2016				
	Loans and	d borrowings			
Balances with related parties	Short term	Long term			
T. İş Bankası A.Ş.	103.666.106	513.874.749			
Transactions with related parties	Interest expense on loans	Capitalized interest expense			
T. İş Bankası A.Ş.	30.257.122	30.676.844			
	Decemb	per 31, 2016			
	Financ	ial leasing			
Balances with related parties	Short term	Long term			
İş Finansal Kiralama A.Ş.	10.915.156	696.326			

As of December 31, 2017, the Company entered into an interest option derivative transaction with İş Bankası and TL 11 (December 31, 2016: TL 566) accrual of this derivative transaction is recognized in the Company's statement of financial position and also TL 555 derivative trading loss (December 31, 2016: TL 14.245) derivative trading gains) is recognized in the Company's profit or loss for this transaction.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 24. Related party disclosures (continued)

	January 1 - December 31, 2017					
	Purchases	Interest	Rent	Other	Other	
Balances with related parties	(*)	received	income	income	expense	
Anadolu Anonim Türk Sigorta A.Ş.	4.697.393					
Anadolu Cam Sanayi A.Ş.			1.140.440	23.200	167.620	
Anadolu Cam Eskişehir Sanayi AŞ			3.557			
Anadolu Cam Yenişehir Sanayi AŞ			3.557			
Anadolu Hayat Emeklilik A.Ş.	226.069		4.459.401	44.861		
Avea İletişim Hizmetleri A.Ş.						
Cam Elyaf Sanayii AŞ			5.335			
Camiş Madencilik A.Ş.			421.575	8.583	62.011	
Camiş Elektrik Üretim AŞ			5.335			
Çayırova Cam Sanayii A Ş			5.335			
İş Faktoring A.Ş.			4.400		4.400	
İş Finansal Kiralama A.Ş.	970.792		9.242			
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.			476.498	3.356		
İş Merkezleri Yönetim ve İşletim A.Ş.	21.196.063		2.041.168	12.319		
İş Net Elektronik Hizmetler A.Ş.	410.860		21.459			
İş Portföy Yönetimi A.Ş.			21.826		51.805	
İş Portföy Yönetimi A.Ş. Birinci Gayrimenkul						
Yatırım Fonu				69.000.000		
İş Yatırım Menkul Değerler A.Ş.	112.500		3.841.764	33.898	1.930	
Madencilik Sanayii ve Ticaret AŞ			5.335			
Maxis Girişim Sermayesi Portföy Yön. A.Ş.			12.068			
Mepa Merkezi Pazarlama AŞ			4.001			
Paşabahçe Cam San. Ve Tic. A.Ş.			3.019.406	61.471	444.135	
Paşabahçe Mağazacılık A.Ş.	6.307		1.463.473	12.917	305.898	
Soda Sanayi A.Ş.			945.127	19.241	139.022	
Softtech Yazılım Teknolojileri A.Ş.	9.599		4.380.105			
Şişecam Çevre Sistemleri A.Ş.			45.163	919	6.643	
Şişecam Dış Ticaret A.Ş.			184.050	3.747		
Şişecam Enerji A.Ş.	86.519		143.095	2.913	21.048	
Şişecam Elyaf Sanayii A.Ş.			4.446			
Şişecam Otomotiv A.Ş.			297.505	6.057	43.761	
Şişecam Sigorta Hizmetleri A.Ş.			91.135	1.855		
T.Şişe ve Cam Fabrikaları A.Ş.			6.106.490	123.197	852.020	
Trakya Cam Sanayi A.Ş.			1.799.533	36.636	264.699	
Trakya Polatlı Cam Sanayii AS			5.335			
Trakya Yenişehir Cam Sanayii AŞ			5.335			
Türkiye İş Bankası A.Ş.		8.220.872	72.908.603	2.645	134.660	
	27.71 ( 102	0.220.052	102 001 101	(0.207.017	2.400.651	
	27.716.102	8.220.872	103.881.101	69.397.815	2.499.651	

<sup>(\*)</sup> The amount of purchases with Anadolu Anonim Türk Sigorta Anonim Şirketi is related to the insurance of the Company's real estates. The amount of purchases from the İş Merkezleri Yönetim ve İşletim Anonim Şirketi is related to the operation of the Company's investment properties İş Kuleleri and Mallmarine Shopping Center.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 24. Related party disclosures (continued)

	January 1 – December 31, 2016				
	Purchases	Interest	Rent	Other	Other
Balances with related parties	(*)	received	income	income	expense
Anadolu Anonim Türk Sigorta A.Ş.	4.587.613				
Anadolu Cam Sanayi A.Ş.			1.912.439	34.296	
Anadolu Cam Eskişehir Sanayi AŞ			1.334		
Anadolu Cam Yenişehir Sanayi AŞ			1.334		
Anadolu Hayat Emeklilik A.Ş.	180.481		4.150.839	58.607	
Avea İletişim Hizmetleri A.Ş.					
Cam Elyaf Sanayii AŞ			1.334		
Camiş Madencilik A.Ş.			647.911	11.666	
Camiş Elektrik Üretim AŞ			1.334		
Çayırova Cam Sanayii A Ş			1.334		
İş Finansal Kiralama A.Ş.	2.239.263		20.990		
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş.			445.885	4.752	
İş Merkezleri Yönetim ve İşletim A.Ş.	4.463.109		1.728.646	151.735	
İş Net Elektronik Hizmetler A.Ş.	12.245		17.915		96.466
İş Portföy Yönetimi A.Ş.			49.347		3.592
İş Yatırım Menkul Değerler A.Ş.			4.517.238	48.000	
Madencilik Sanayii ve Ticaret AŞ			1.334		
Mepa Merkezi Pazarlama AŞ			1.334		
Paşabahçe Cam San. Ve Tic. A.Ş.			4.672.275	83.927	
Paşabahçe Mağazacılık A.Ş.	7.540		931.669	6.206	48.560
Soda Sanayi A.Ş.			1.511.197	27.153	
Softtech Yazılım Teknolojileri A.Ş.			4.009.800		31.991
Şişecam Çevre Sistemleri A.Ş.			11.291	244	
Şişecam Dış Ticaret A.Ş.	27.073		428.024	5.957	
Şişecam Enerji A.Ş.	102.409		117.151	2.171	
Şişecam Otomotiv A.Ş.			74.376	1.607	
Şişecam Sigorta Hizmetleri A.Ş.			199.690	3.078	
T.Şişe ve Cam Fabrikaları A.Ş.			8.964.039	136.779	
Trakya Cam Sanayi A.Ş.			2.619.952	47.249	
Trakya Polatlı Cam Sanayii AS			1.334		
Trakya Yenişehir Cam Sanayii AŞ			1.334		
Türkiye İş Bankası A.Ş.		8.460.750	72.698.324	3.509	14.033
	11.619.733	8.460.750	109.741.004	626.936	194.642

<sup>(\*)</sup> The amount of purchases with Anadolu Anonim Türk Sigorta Anonim Şirketi is related to the insurance of the Company's real estates. The amount of purchases from the İş Merkezleri Yönetim ve İşletim Anonim Şirketi is related to the operation of the Company's investment properties İş Kuleleri and Mallmarine Shopping Center.

As of December 31, 2017, TL 27.171.000 part of TRSISGY31915 ISIN coded bond which is issued in nominal value TL 213.000.000 and TL 6.000.000 part of TRSISGY61912 ISIN coded bond which is issued in nominal value TL 100.000.000 are in related parties and breakdowns are below:

Transactions with related parties	January 1 - December 31, 2017		
	TRSISGY31915	TRSISGY61912	
Anadolu Anonim Türk Sigorta A.Ş.	15.004.748		
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş	5.001.583	2.500.791	
İş Yatırım Menkul Değerler A.Ş.	2.671.845		
İş Yatırım Ortaklığı A.Ş.	4.501.424	3.501.108	
Total	27.179.600	6.001.899	

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 24. Related party disclosures (continued)

Transactions with related parties	<b>January 1 - December 31, 2016</b>		
	TRSISGY41617	TRSISGY71614	
Anadolu Anonim Türk Sigorta A.Ş.	15.000.000		
İş Girişim Sermayesi Yatırım Ortaklığı A.Ş	5.000.000	2.500.000	
İş Yatırım Menkul Değerler A.Ş.	2.711.000		
İş Yatırım Ortaklığı A.Ş.	4.500.000	3.500.000	
Total	27.211.000	6.000.000	

#### Benefits provided to key management personnel:

Benefits provided to board of directors, general manager, senior group presidents and group presidents are as follows:

	January 1- December 31, 2017	January 1- December 31, 2016
Salaries and other short term benefits	5.012.527	4.705.887
Employee termination benefits	538.465	454.561
Total	5.550.992	5.160.448

### 25. Nature and level of risks arising from financial instruments

### a) Capital risk management

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximizing the return to stakeholders and corporate shareholders and at the same time, provide consistent application of the most efficient capital structure to minimize the cost of capital.

The Company's capital and funding structure consists of cash and cash equivalents, share capital and retained earnings.

The Company management evaluates the cost of capital and the risk associated with each class of equity.

#### b) Financial risk factors

The risks of the Company, resulting from operations, include market risk (including currency risk, fair value and cash flow interest rate risk and price risk), credit risk and liquidity risk. The Company's risk management program generally seeks to minimize the effects of uncertainty in financial markets on the financial performance of the Company.

Risk management is implemented according to the policies approved by the Board of Directors. According to the policy, once a risk is identified, it has been evaluated by each operating unit which is responsible to coordinate the work to minimize the exposure to that risk. The Board of Directors is in charge of forming written procedures in order to manage the foreign currency risk, interest risk, credit risk, and use of derivative and non-derivative financial instruments and the assessment of excess liquidity.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

Exposure to maximum credit risk as of reporting date		Receivab	les				
•	Trade recei	vables	Other Receiv	vables			
		Other		Other	Bank	Derivative	
December 31, 2017	Related parties	parties	Related parties	parties	deposits	instruments	Other (***)
Maximum net credit risk as of the reporting date (A+B+C+D) $^{(*)}$	1.600.761	45.842.088		1.078.243	69.028.866	3.865.901	14.088.726
- The part of maximum risk under guarantee with collateral etc. (**)							
A. Net book value of financial assets that are neither past due nor impaired	1.600.761	45.842.088		1.078.243	69.028.866	3.865.901	14.088.726
B. Net book value of financial assets which are overdue but not impaired		1.463.781					
C. Net book value of impaired assets							
- Past due (gross carrying amount)		2.567.269					
- Impairment (-)		(2.567.269)					
- The part of net value under guarantee with collateral etc.							
- Not past due (gross carrying amount)							
- Impairment (-)							
- The part of net value under guarantee with collateral etc.							
D. Off-balance sheet items with credit risk							

<sup>(\*)</sup> Items such as guarantees received which increase the credibility are not included in the determination of the balance.

<sup>(\*\*)</sup> Collaterals consist of notes, cheques and mortgages.

<sup>[\*\*\*]</sup> Investment funds which are shown in cash and cash equivalent, 3 months government bonds reverse repo agreements and other liquid assets are shown in other.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.1) Credit risk management

Exposure to maximum credit risk as of reporting date		Receiv	ables				
• •	Trade recei	vables	Other Receiv	vables			
December 31, 2016	Related parties	Other parties	Related parties	Other parties	Bank deposits	Derivative instruments	Other (***)
Maximum net credit risk as of the reporting date $(A+B+C+D)^{\ (*)}$	322.311	28.447.990		1.211.817	125.695.426	566	1.566.638
- The part of maximum risk under guarantee with collateral etc. $^{(\ast\ast)}$		749.404					
A. Net book value of financial assets that are neither past due nor impaired	322.311	23.151.179		1.211.817	125.695.426	566	1.566.638
B. Net book value of financial assets which are overdue but not impaired		5.296.811					
C. Net book value of impaired assets							
- Past due (gross carrying amount)		1.315.908					
- Impairment (-)		(1.315.908)					
- The part of net value under guarantee with collateral etc.							
- Not past due (gross carrying amount)							
- Impairment (-)							
- The part of net value under guarantee with collateral etc.							
D. Off-balance sheet items with credit risk							

<sup>(\*)</sup> Items such as guarantees received which increase the credibility are not included in the determination of the balance. (\*\*) Collaterals consist of notes, cheques and mortgages.

<sup>(\*\*\*)</sup> Investment funds which are shown in cash and cash equivalent, 3 months government bonds reverse repo agreements and other liquid assets are shown in other.

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.1) Credit risk management (continued)

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company's exposure to credit risks is monitored on a continuous basis.

The aging of the overdue but not impaired receivables are as follows:

December 31, 2017 Trade Receivable		Other <u>Receivables</u>	<u>Total</u>
Past due 1-30 days	824.711		824.711
Past due 1-3 months	382.407		382.407
Past due 3-12 months	244.067		244.067
Past due 1-5 years	12.596		12.596
Total overdue receivables	1.463.781		1.463.781
Total collateralized portion	1.177.822		1.177.822

	Receiva		
December 31, 2016	Trade Receivables	Other Receivables	Total
Past due 1-30 days	2.711.580		2.711.580
Past due 1-3 months	1.309.686		1.309.686
Past due 3-12 months	1.251.428		1.251.428
Past due 1-5 years	24.117		24.117
Total overdue receivables	5.296.811		5.296.811
Total collateralized portion	4.209.872		4.209.872

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.1) Credit risk management (continued)

Collaterals held for trade receivables that are past due but not impaired as of the reporting date are as follows:

	December	31, 2017	December 31, 2016		
	Nominal			Fair	
	Value	Value	Value	Value	
Right to guarantee			2.239.730	2.239.730	
Letters of guarantee	960.940	960.940	1.784.706	1.784.706	
Cash collaterals	103.399	103.399	184.766	184.766	
Note payable	111.961	111.961	580	580	
Letters of blockage	1.522	1.522	90	90	
	1.177.822	1.177.822	4.209.872	4.209.872	

#### b.2) Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Company's short, medium and long-term funding and liquidity management requirements. The Company manages liquidity risk by maintaining adequate reserves by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following tables detail the Company's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows. On the other hand, derivative financial liabilities are presented based on their gross cash inflows and outflows which have not been discounted. Derivative instruments are settled and realized on a net basis based on their respective gross cash inflows and outflows which have not been discounted. When the receivables and payables are not fixed, the amount disclosed is calculated via an interest rate derived from yield curves as of the reporting date.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.2) Liquidity risk management (continued)

<u>December 31, 2017</u>						
Contractual maturities	Carrying Value	Total cash outflows according to contract (I+II+III+IV)	Less than 3 months (I)	3-12 months (II)	1-5 years (III)	More than 5 years (IV)
Non derivative financial liabilities					` ` `	•
I I h	1.185.482.549	1.414.452.979	85.726.140	190.850.660	1.104.594.708	33.281.471
Loans and borrowings Trade payables	53.537.218	53.537.218	53.537.218	170.030.000	1.104.374.700	33.201.471
	44.979.614	44.979.614	55.557.216	44.979.614		
Other payables  Total liabilities	1.283.999.381	1.512.969.811	139.263.358	235.830.274	1.104.594.708	33.281.471
Contractual maturities	Carrying Value	Total cash outflows according to contract (I+II+III+IV)	Less than 3 months (I)	3-12 months (II)	1-5 years (III)	More than 5 years (IV)
Derivative financial liabilities		(= : == : = : ;	(=)		()	J + + + + + + + + + + + + + + + + + + +
Derivatives cash inflow	3.865.901					
Total	3.865.901					
December 31, 2016						
Contractual maturities	Carrying Value	Total cash outflows according to contract (I+II+III+IV)	Less than 3 months (I)	3-12 months (II)	1-5 years (III)	More than 5 years (IV)
Non derivative financial liabilities	, , ,	(1:11:11:1)	1110110115 (1)	110111111111111111111111111111111111111	10 ) 0015 (111)	jeurs (1+)
Loans and borrowings Trade payables Other payables	1.054.660.588 34.198.753 36.612.898	1.207.004.581 34.198.753 36.612.898	11.735.938 34.198.753	152.475.698  622.898	976.155.033  35.990.000	66.637.912  
Total liabilities	1.125.472,239	1.277.816.232	45.934.691	153.098.596	1.012.145.033	66.637.912
Contractual maturities	Carrying Value	Total cash outflows according to contract (I+II+III+IV)		3-12 months (II)	1-5 years (III)	More than 5 years (IV)
Derivative financial liabilities	v and	(I:IITIIITIV)	monuis (1)	months (11)	(111)	J years (14)
Derivatives cash inflow	566					
<u>Total</u>	566					

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.3) Market risk management

#### b.3.1) Foreign Currency Risk Management

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates. Market risk exposures of the Company are measured using sensitivity analysis and stress scenarios.

There has been no change to the Company's exposure to market risks or the manner in which it manages and measures the risk.

Foreign currency transactions lead to currency risks.

The exchange rates applied as of December 31, 2017 and December 31, 2016 are as follows:

	USD Dollar	Euro	GBP
December 31, 2017	3,7719	4,5155	5,0803 4,3189
December 31, 2017 December 31, 2016	3,7719	3,709	_

The foreign currency denominated monetary and non-monetary assets and liabilities of the Company as of the reporting date are as follows:

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.3) Market risk management (continued)

### b.3.1) Foreign currency risk management (continued)

US Dollar  6.057.501 35.006 6.092.507	Euro  406.483   406.483
6.057.501 35.006  6.092.507	 406.483  
6.057.501 35.006  6.092.507	 406.483  
35.006  <b>6.092.507</b>   	 
35.006  <b>6.092.507</b>   	 
6.092.507    	406.483
  	 406.483  
  	406.483  
6.092.507	406.483
0.00,2.00.	
25.100	521.212
9.577.324	2.427.122
455.055	83.539
0.057.479	3.031.873
14.117.648	4.850.000
14.117.648	4.850.000
54.175.127	7.881.873
8.082.620)	(7.475.390)
7.662.571)	(7.391.852)
1	25.100 9.577.324

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.3) Market risk management (continued)

### b.3.1) Foreign currency risk management (continued)

December 31, 2016			
	TL Equivalent (Functional currency)	US Dollar	Euro
	, , , , , , , , , , , , , , , , , , ,		
1. Trade Receivables			
2a. Monetary Financial Assets	51.421.550	14.608.217	3.319
2b. Non-Monetary Financial Assets	285.492	81.124	
3. Other			
4. CURRENT ASSETS	51.707.042	14.689.341	3.319
5. Trade Receivables			
6a. Monetary Financial Assets			
6b. Non-Monetary Financial Assets			
7. Other			
8. NON CURRENT ASSETS			
9. TOTAL ASSET	51.707.042	14.689.341	3.319
10. Trade Payables	23.820	6.769	
11. Financial Liabilities	43.005.271	9.661.788	2.426.886
12a. Other Monetary Liabilities			
12b. Other Non-Monetary Liabilities	759.837	110.493	100.000
13. SHORT TERM LIABILITIES	43.788.928	9.779.050	2.526.886
14. Trade Payables			
15. Financial Liabilities	213.300.111	52.941.177	7.275.000
16a. Other Monetary Liabilities			
16b. Other Non-Monetary Liabilities	6.573.624	853.275	962.500
17. LONG TERM LIABILITIES	219.873.735	53.794.452	8.237.500
18. TOTAL LIABILITIES	263.662.663	63.573.502	10.764.386
19.Net asset/liability position of			
Off balance sheet derivatives (19a-19b)			
19.a Off-balance sheet foreign currency derivative assets			
19b. Off-balance sheet foreign currency derivative liabilities	(211.055.622)		
20. Net foreign currency asset / liability position	(211.955.623)	(48.884.161)	(10.761.067)
21.Net foreign currency asset / liability position of monetary			
items (1+2a+5+6a-10-11-12a-14-15-16a)	(204.907.654)	(48.001.517)	(9.698.567)
22. Fair Value of foreign currency hedged			
Financial assets			
23. Hedged foreign currency assets			
24. Hedged foreign currency liabilities			

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

### b.3) Market risk management (continued)

#### b.3.1) Foreign currency risk management (continued)

Foreign currency sensitivity

The Company is mainly exposed to foreign currency risk on Euro and US Dollar.

The following table details the Company's sensitivity to 10% increase in the currency of Euro and US Dollar. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. The positive amount indicates the increase in profit/loss and equity.

Decen	nber 31, 2017	
	Appreciation of foreign currency	Devaluation of foreign currency
If US Dollar cha	nges against TL by 10%	
US Dollar net asset / liability	(17.977.845)	17.977.845
Portion hedged against US Dollar risk (-)		
US Dollar net effect	(17.977.845)	17.977.845
If Euro change	es against TL by 10%	
Euro net asset / liability	(3.337.790)	3.337.790
Portion hedged against Euro risk (-)		
Euro net effect	(3.337.790)	3.337.790
Decen	nber 31, 2016	
	Appreciation of foreign currency	Devaluation of foreign currency
If US Dollar cha	nges against TL by 10%	
US Dollar net asset / liability	(16.892.694)	16.892.694
Portion hedged against US Dollar risk (-)		
US Dollar net effect	(16.892.694)	16.892.694
If Euro change	es against TL by 10%	
Euro net asset/liability	(3.598.071)	3.598.071
Portion hedged against Euro risk (-)	<del></del>	
Euro net effect	(3.598.071)	3.598.071

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### 25. Nature and level of risks arising from financial instruments (continued)

#### b.3) Market risk management (continued)

#### b.3.2) Interest rate risk management

Interest rate risk represents the risk of fair value decrease in the Company's interest rate sensitive assets due to market fluctuations.

Mutual funds classified as financial asset at fair value through profit or loss in accompanying financial statements is subject to price risk depending on price changes.

There are no debt securitites of the Company classified as financial asset at fair value through profit or loss in accompanying financial statatements as of December 31, 2017 and December 31, 2016.

The sensitivity analyses have been determined based on the exposure to interest rates at the reporting date and the stipulated change taking place at the beginning of the financial year and held constant throughout the reporting period at 1%. If interest rates increase or decrease by 1% as of December 31, 2017, the net profit would decrease or increase by TL 496.413 (31 December 2016: TL 692.063 decrease or increase).

	Interest Rate Table		
		December 31, 2017	December 31, 2016
Fixed Rate Financia	l Instruments		_
	Financial assets classified at fair value through profit or loss		
Financial Assets	Time deposits at banks	59.381.733	124.178.302
	Receivables from reverse repo transactions	85.786	
Financial Liabilities		547.257.424	396.278.593
Floating Interest Ra	te Financial Instruments		
Investment Funds		13.793.590	1.496.689
Financial Liabilities		638.225.125	658.381.995

#### b.3.3) Equity price risk

As of December 31, 2017, company has no equity in their portfolio. Therefore, there is no equity price risk. (December 31, 2016: None)

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017 (Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

#### 26. Fair value of financial instruments

#### Financial assets

Financial investments, recognized in financial statements are reflected at fair values. The Company assumes that the carrying values of the cash and cash equivalents are close to their fair value because of their short-term nature.

#### Financial liabilities

The Company assumes that the carrying values of the trade payables and other financial liabilities are close to their fair value because of their short-term nature.

Financial liabilities are recognized with their acquisition costs including transaction costs and evaluated through amortized costs depending on the method of active interest rate.

The Company assumes that the carrying values of the floating interest rate banks loans are close to their fair value, since floating interest rate banks loans are re-priced recently. The Company assumes that the carrying values of the fixed interest rate banks loans are close to their fair value, since the opening date of the bank loan is close to the reporting period and there is no significant change in the market interest rates. The estimated fair value of fixed rate financial liabilities is calculated by using discounted cash flows using current market interest rates. As of December 31, 2017, net book value of fixed rate loan is TL 546.561.108 and fair value of those loans are TL 546.561.108.

December 31, 2017	Financial assets at amortized cost	Financial assets at fair value through profit or loss	Financial liabilities at amortized cost	Carrying value	Note
Financial Assets					_
Cash and cash equivalents	69.324.002	13.793.590		83.117.592	5
Trade receivables	62.067.357			62.067.357	8
Due from related parties	1.600.761			1.600.761	24
Other financial assets	1.078.243			1.078.243	9
Derivative instruments		3.865.901		3.865.901	6
Financial Liabilities					
Loans and borrowings			512.350.715	512.350.715	7
Loans and borrowings from related parties			673.131.834	673.131.834	7
Trade payables			44.171.515	44.171.515	8
Trade payables to related parties			9.365.703	9.365.703	24
Other payables			44.979.614	44.979.614	9
December 31, 2016					
Financial Assets					
Cash and cash equivalents	125.765.375	1.496.689		127.262.064	5
Trade receivables	28.447.990			28.447.990	8
Due from related parties	322.311			322.311	24
Other financial assets	1.211.817			1.211.817	9
Financial Liabilities					
Loans and borrowings			425.508.251	425.508.251	7
Loans and borrowings from related parties			629.152.337	629.152.337	7
Trade payables			28.928.288	28.928.288	8
Trade payables to related parties			5.270.465	5.270.465	24
Other payables			36.612.898	36.612.898	9
I/			2 2.012.070	22.012.070	

Convenience Translation of Notes to the Financial Statements For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### **26.** Fair value of financial instruments (continued)

#### Fair Value of Financial Instruments

The fair value of financial assets and liabilities are determined as below:

Level I: Financial assets and liabilities are carried at quoted prices in an active market which are used for similar financial assets and liabilities.

Level II: Other than quoted prices specified in Level I, financial assets and liabilities are carried at inputs used to determine direct or indirect observable market prices.

Level III: Financial assets and liabilities are carried at inputs which are used in determining fair value of financial assets and liabilities but not based on any observable market data.

The levels of the financial assets and liabilities presented in fair values are as follows:

Fair Value Hierarchy as at Reporting Date

	December 31,	Level 1	Level 2	Level 3
Financial assets	2017			
Investment properties	3.834.870.889		3.834.870.889	
Tangible Assets	31.005.753		31.005.753	
Financial assets held for trading	13.793.590	13.793.590		
Derivatives held for trading	3.865.901		3.865.901	
	3.883.536.133	13.793.590	3.869.742.543	
	December 31,	Level 1	Level 2	Level 3
Financial assets	2016			
Investment managing	3.714.668.994		3.714.668.994	
Investment properties Tangible Assets				
Tangible Assets	28.559.331		28.559.331	
• •		1.496.689		
Tangible Assets	28.559.331			  

### 27. Events after the reporting period

On January 26, 2018, the Company issued financing bonds with 179 days maturity amounting to TL 50,000,000. The maturity date of financing bonds which were sold to qualified investors through İş Yatırım Menkul Değerler A.Ş. is July 24, 2018.

Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

### Additional Note: Control of compliance with restrictions on the investment portfolio

The main accounts of separate financial statements	Related regulation	<b>December 31, 2017</b>	December 31, 2016
A Capital and money market instruments	III-48.1. Md. 24 / (b)	83.117.592	156.032.365
<b>B</b> Real estates, rights supported by real estates and real estate projects	III-48.1. Md. 24 / (a)	4.936.135.877	4.521.787.358
C Affiliates	III-48.1. Md. 24 / (b)	2.527.108	1.563.593
Due from related parties (other receivables)	III-48.1. Md. 23 / (f)		
Other assets		290.166.679	207.636.878
D Total assets	III-48.1. Md. 3 / (k)	5.311.947.256	4.887.020.194
E Loans and borrowings	III-48.1. Md. 31	1.184.786.233	1.043.049.106
F Other financial liabilities	III-48.1. Md. 31	3.604.088	12.324.486
G Financial lease obligations	III-48.1. Md. 31	696.316	11.611.482
H Due to related parties (other payables)	III-48.1. Md. 23 / (f)		
I Equity	III-48.1. Md. 31	3.280.576.987	3.161.345.656
Other liabilities		842.283.632	658.689.464
D Total liabilities and equity	III-48.1. Md. 3 / (k)	5.311.947.256	4.887.020.194
Other separate financial information	İlgili düzenleme	December 31, 2017	December 31, 2016
A1 Capital and money market instruments amount held for 3-year real estate payments	III-48.1. Md. 24 / (b)		
A2 Time balances / demand balances TL / foreign currency	III-48.1. Md. 24 / (b)	69.028.866	125.695.426
A3 Foreign capital market instruments	III-48.1. Md. 24 / (d)		
<b>B1</b> Foreign real estates, rights supported by real estates and real estate projects	III-48.1. Md. 24 / (d)		
B2 Inactive land	III-48.1. Md. 24 / (c)	47.577.917	43.650.487
C1 Foreign affiliates	III-48.1. Md. 24 / (d)		
C2 Participating to operating company	III-48.1. Md. 28	2.527.108	1.563.593
J Non-cash loans	III-48.1. Md. 31	18.455.073	14.703.799
K Mortgage amounts of the mortgaged lands that the project will be developed on without owners	hip III-48.1. Md. 22 / (e)		
L The sum of investments in money and capital market instruments in a single company	Seri:VI No:11, Md.22/(1)		

<sup>(\*)</sup> From the associates disclosed in Note 3, Kanyon is in the scope of the Company under the scope of Article 28 paragraph 1 of the "Communiqué on Principles Regarding Real Estate Investment Trusts" No: 48.1 of the CMB, III. The Company accounts for this associate according to the equity method in the accompanying financial statements. As of December 31, 2017, the Company's participation in Kanyon is TL 500.000 and does not exceed 10% of the total assets.

İş Gayrimenkul Yatırım Ortaklığı Anonim Şirketi Convenience Translation of Notes to the Financial Statements

For the Year Ended December 31, 2017

(Amounts expressed in Turkish Lira ("TL") unless otherwise indicated.)

## Additional Note: Control of compliance with restrictions on the investment portfolio (continued)

Portfolio restrictions	Related regulation	December 31, 2017	<b>December 31, 2016</b>	Min/Max ratio
1 Mortgage amounts of the mortgaged lands that the project will be developed on without				
ownership	III-48.1. Md. 22 / (e)	0%	0%	Max %10
2 Real estates, rights supported by real estates and real estate projects	III-48.1. Md. 24 / (a). (b)	93%	93%	Min %51
3 Capital and money market instruments and subsidiaries	III-48.1. Md. 24 / (b)	2%	3%	Max %49
4 Foreign real estates, rights supported by real estates and real estate projects, affiliates and capital				
market instruments	III-48.1. Md. 24 / (d)	0%	0%	Max %49
5 Inactive land	III-48.1. Md. 24 / (c)	1%	1%	Max %20
6 Participating to operating company	III-48.1. Md. 28	0%	0%	Max %10
7 Borrowings limits	III-48.1. Md. 31	37%	34%	Max %500
8 Time balances / demand balances TL / foreign currency	III-48.1. Md. 22 / (e)	1%	3%	Max %10
9 The sum of investments in money and capital market instruments in a single company	Seri:VI No:11, Md.22/(1)	0%	0%	Max %10